

**SOUTH HADLEY ELECTRIC LIGHT DEPARTMENT  
BOARD OF COMMISSIONERS EXECUTIVE SESSION MEETING  
85 MAIN STREET, SOUTH HADLEY, MA  
OCTOBER 4, 2022, at 4:00 PM**

Present for the Board: Chairman John Hine, Vice Chair Denise Presley, Gregory Dubreuil, Kurt Schenker, Paul Dobosh

Present for staff: General Manager Sean Fitzgerald, Financial Manager Michael Conchieri, Telecom Manager Bobby Liswell, Administrative Assistant Kim Mendoza, Consultant Steve VanderMeer

The Executive Session of the Electric Light Board convened at 4:00 PM following an Open Session motion to enter into executive session by Mr. Dubreuil, seconded by Mr. Schenker.

Mr. Fitzgerald stated that last Friday Mike Solitro, from Sertex, approached him asking if SHELD would be interested in being the ISP for five towns in the Portland Maine area. The RFP is due this Friday, October 7, 2022. There are a possible 14,000 customers and it would be a 20 or 30 year contract. Sertex would do all the construction, there would be no construction responsibilities for SHELD. Mr. Fitzgerald reviewed the proforma figures and the bottom line, after hiring 5 new people, [REDACTED]

Mr. Liswell anticipated 16-20 months for the process to get to the construction phase. Mr. Fitzgerald asked the Board if we should even entertain the idea. There will be a multi-step process once the RFP is awarded. There will be negotiations to be agreed upon, then we would define the project and review our options. We would need to create a co-op either with Holyoke or on our own. We would need Holyoke, or someone else, to be the network operator and Holyoke is interested. After construction, SHELD would manage billing and customer service. Sertex would roll trucks, if needed. Mr. Fitzgerald asked the board to think about where they want SHELD to be in 5-10 years. [REDACTED]

On a motion by Mr. Schenker, and seconded by Mr. Dobosh, it was unanimously

VOTED: To authorize SHELD Management to proceed with the RFP process for Maine, by a roll call vote: Mr. Dubreuil – aye, Mr. Schenker – aye, Ms. Presley – aye, Mr. Dobosh – aye, Mr. Hine – aye.

Adjourn:

On a motion by Mr. Schenker, and seconded by Mr. Dobosh, the meeting was unanimously

VOTED: to adjourn, by a roll call vote: Mr. Dobosh-aye, Ms. Presley-aye, Mr. Schenker-aye, Mr. Dubreuil-aye, Mr. Hine-aye.

The meeting was adjourned at 4:40 PM.



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Gregory Dubreuil, Secretary

Approved: October 27, 2022



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Paul Dobosh, Clerk

Approved for Release with Redactions: March 28, 2024