



GO PROGRAM
**Prescriptive HVAC Incentive
Application Form – South Hadley**
Toll Free Hotline: 844-371-6704



Program Overview: The GO Program Prescriptive HVAC Incentive Program is designed to expedite the processing and installation of typical HVAC energy efficiency opportunities in commercial, industrial and non-residential buildings. Incentives are offered to promote the installation of premium efficiency HVAC equipment and offset the incremental cost of such systems over standard replacements.

Incentives are capped at 50% of Installed Costs up to \$25,000.

4 Easy Steps to receive your GO Incentive:

1. Is your project eligible?

- Equipment must be new and installed in a non-residential building located in a participating Massachusetts Municipal Utility Territory.
- Installation completed, or to be completed, within current program year of **January 1, 2021, to December 31, 2021**. Applications must be received within the current program year to qualify for incentives.

2. Is the equipment you intend to buy eligible?

- Only the exact product types and minimum efficiency levels listed in this form are eligible for prescriptive incentives.

3. Complete and sign the application.

- *Incomplete applications will delay review and payment. Please be sure to provide all requested information.*

4. Pre-Approval is required for all incentive applications:

- **Before** you purchase and install the equipment, send the following to the GO Program in order to receive a “pre-approval incentive” letter.
 - a. Your application with all requested information filled in.
 - b. Manufacturer’s technical specification sheets (“cut sheets”) for each type of eligible equipment purchased.
 - c. A copy of your most recent electric bill.
 - d. A W9 for the rebate recipient (customer or installer, as indicated on application page 2).

*Please note that item b, above, **must** be submitted for your application to be processed.*

- After you have purchased and installed the qualified equipment, return the following to the GO Program:
 - a. A signed copy of your “pre-approval incentive” letter.
 - b. A copy of your invoice showing the date and place of purchase and model/part numbers of the equipment installed.
 - c. **Invoices must be submitted within 60 days of invoice date.**

Please note: To receive an incentive from the GO Program, invoices and manufacturer’s technical data sheets (“cut sheets”) will always be required.

Application Submission: Submit the application and appropriate documents using one of the following methods:

E-mail: EnergySavings@mmwec.org

Mail: GO Program c/o ERS
120 Water Street, Suite 350
North Andover, MA 01845



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PROGRAM PARTICIPANT INFORMATION

| | | | | | |
|--|--|---|----------------------|-----------------|----------------|
| Company Name: | | <input type="checkbox"/> Business <input type="checkbox"/> Nonprofit Organization <input type="checkbox"/> Government | Electric Utility Co: | Federal Tax ID: | # of Employees |
| Mailing Address: | | City: | | State: | Zip Code: |
| Contact Name/Title: | | | | | |
| Email Address: | | Telephone: | | | Fax: |
| Physical Installation Address (if different from above): | | City: | | State: | Zip Code: |

CONTRACTOR INFORMATION

| | | | | | |
|--------------------------|--|---|-------------------------|--------|-----------|
| Contractor Company Name: | | Business Type: <input type="checkbox"/> Inc. <input type="checkbox"/> Non-Inc. <input type="checkbox"/> Exempt | Contact Person & Title: | | Phone: |
| Street Address: | | City: | | State: | Zip Code: |
| Contact Name/Title:: | | | | | |
| Telephone: | | | | | |
| Email: | | | | | |

REBATE ASSIGNMENT

| | | | | | |
|---|---|--|--------|-----------|--|
| Assign to (W9 required): <input type="checkbox"/> Customer <input type="checkbox"/> Installer | Contact Person: <i>(if not same as above)</i> | | | | |
| Rebate Mailing Address: | City: | | State: | Zip Code: | |



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MINIMUM EFFICIENCY LEVELS/ INCENTIVE LEVELS

Table 1: Air Conditioning Systems

| Air Cooled Unitary and Split (new condenser and new coil) Air Conditioning Systems | | | |
|--|---------------------------|--------------------|----------------------------|
| Equipment Capacity (Tons) | Equipment Capacity (Btuh) | Minimum SEER/EER | Maximum Incentive (\$/Ton) |
| < 5.4 | < 65,000 Split | 15.0 SEER/12.5 EER | \$125 |
| < 5.4 | < 65,000 Packaged | 15.0 SEER/12.0 EER | \$125 |
| ≥ 5.4 to < 11.25 | ≥ 65,000 to < 135,000 | 12.0 EER | \$80 |
| ≥ 11.25 to < 20 | ≥ 135,000 to < 240,000 | 12.0 EER | \$80 |
| ≥ 20 to < 63 | ≥ 240,000 to < 760,000 | 10.8 EER | \$50 |
| ≥ 63 | ≥ 760,000 | 10.2 EER | \$50 |
| Variable Refrigerant Flow Multi-Split Air Conditioning Systems | | | |
| Equipment Capacity (Tons) | Equipment Capacity (Btuh) | Minimum SEER/EER | Maximum Incentive (\$/Ton) |
| < 5.4 Tons | < 65,000 Btuh | 15.0 SEER/12.5 EER | \$175/Ton |

Table 2: Air Cooled Heat Pump Systems

| Equipment Capacity (Tons) | Equipment Capacity (Btuh) | Minimum SEER/EER | Maximum Incentive (\$/Ton) |
|---|---------------------------|-------------------------------|----------------------------|
| < 5.4 | < 65,000 Split | 15.0 SEER/12.5 EER & 9.0 HSPF | \$125 |
| < 5.4 | < 65,000 Packaged | 15.0 SEER/12.0 EER & 8.5 HSPF | \$125 |
| ≥ 5.4 to < 11.25 | ≥ 65,000 to < 135,000 | 11.5 EER | \$80 |
| ≥ 11.25 to < 20 | ≥ 135,000 to < 240,000 | 11.5 EER | \$80 |
| ≥ 20 | ≥ 240,000 | 10.5 EER | \$50 |
| Variable Refrigerant Flow Multi Split Heat Pump Systems | | | |
| < 5.4 Tons | < 65,000 Btuh | 15.0 SEER/12.5 EER & 9.0 HSPF | \$175/Ton |
| Water Source Heat Pump Systems | | | |
| Equipment Capacity (Tons) | Equipment Capacity (Btuh) | Minimum SEER/EER | Maximum Incentive (\$/Ton) |
| < 11.25 | < 135,000 | 14.0 EER | \$80 |
| High Efficiency ENERGY STAR® Mini-Split Pump Systems | | | |
| BTU Size Range | Minimum SEER | Minimum HSPF | Incentive |
| 9,000 to 18,000 | 18 | 12 | \$1,000/Unit |

Table 3: Energy Saving Control and Fan Motor Options (When installed with new, qualifying equipment)

| Air Cooled Unitary and Split (new condenser and new coil) Air Conditioning Systems | | |
|--|--|-------------|
| Type of Measure | Additional Information | Incentive |
| Dual Enthalpy Economizer | Outside air economizer utilizing 2 enthalpy sensors (1 for outdoor and 1 for return air) | \$250/Unit |
| Demand Control Ventilation | Outside air intake controlled based on CO2 sensor | \$200/Unit |
| Electronically Commutated Motors (ECMs) for HVAC Fans | ECMs installed on fan powered terminal boxes, fan coils or HVAC supply fans on small unitary equipment | \$150/Motor |



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EQUIPMENT INPUT TABLES/INCENTIVE CALCULATION WORKSHEET

Table 4: HVAC Equipment Information Table/Incentive Calculation Worksheet

| Project Type | Equipment S-Split U-Unitary H-Heat Pump | Manufacturer and Model # | Unit Size (Tons) (AHRI Net Capacity) (A) | Unit Efficiency (EER or SEER) (AHRI Net Capacity) | Incentive (\$/Ton) (B) | Quantity (C) | Total Incentive (\$) (A) x (B) x (C) |
|---|--|--------------------------|--|---|------------------------------|-----------------|--|
| Example | S U H | Acme, XX10YY | 10 | 11.5 | \$80 | 1 | \$800 |
| <input type="checkbox"/> Retrofit/ Replacement | S U H | | | | | | |
| <input type="checkbox"/> New Construction | S U H | | | | | | |
| | S U H | | | | | | |

Table 5: Energy Saving Control and Fan Motor Worksheet

| Type of Measure | Quantity (A) | Incentive Level (B) | Total Incentive (A x B) |
|--|--------------|---------------------|-------------------------|
| Dual Enthalpy Economizer | | \$250/Unit | |
| Demand Control Ventilation | | \$200/Unit | |
| Electronically Commutated Motors (ECMs) for HVAC Fans | | \$150/Motor | |

TOTAL PROJECT COSTS AND FINAL ANTICIPATED INCENTIVE

| | |
|--|--|
| Total Labor Costs: | |
| Total Material Cost: | |
| Total Project Cost: | |
| Total Anticipated Incentive (Totals from Table 4 + Table 5): | |
| Estimated Energy Savings (MMBTU) | |

Pre-approval is required for all incentive applications. See page 1 of application for steps to be pre-approved. Incentives are capped at 50% of installed costs up to \$25,000.

See program description for maximum incentive allowed. To qualify for the incentive:

- Equipment must be new and installed in a non-residential building.
- Installation is completed within current program year of January 1, 2021 to December 31, 2021.
- Applications are received within current program year of January 1, 2021 to December 31, 2021.
- Invoices must be submitted within 60 days of invoice date. Note: Invoices for projects completed in December 2021 must be received by January 31, 2022.
- Fill out entire application and provide the following:
 - Manufacturer's technical specification sheets ("cut sheets") for each type of eligible equipment purchased
 - Copy of your most recent electric bill
 - Copy of your invoice showing the date and place of purchase and the model/part numbers of the equipment installed
 - W9 for the rebate recipient (customer or installer, as indicated on application page 2)

CUSTOMER AUTHORIZATION

By signing this application, I acknowledge that I have read and understand the terms and conditions of the program and I verify that all information provided in this application is accurate and true to the best of my knowledge.

Customer's Name and Title:

Customer's Signature and Date: