

**SOUTH HADLEY ELECTRIC LIGHT DEPARTMENT
ECONOMIC DEVELOPMENT RIDER****1 AVAILABILITY**

The rider is available to any customer receiving service under Large General Service (LGS) and is applicable to the total load of a new customer or the incremental load of an expansion customer.

2 QUALIFICATIONS

The customer must qualify as either a new or expansion customer and:

- 1 Demonstrate to SHELD's satisfaction that it has an economically viable opportunity to locate or expand outside the Department's service area.
- 2 Demonstrate to SHELD's satisfaction that the discounts provided by this Rider, either alone *or* in conjunction with concessions from the State and/or Town of South Hadley, are sufficient to cause the customer to locate or add the incremental load within the
- 3 In the case of new customers, create a minimum of 12 jobs.
- 4 Require an average energy level of at least 150,000 kWh per month and, in the case of an expansion customer, increase load by at least 10% of the demand level established in the base period.

3 DEFINITIONS

- 1 A new customer is a future consumer that has not been a customer of SHELD in any of the past 12 months preceding application for service under this rider. An existing facility will not be considered a new customer's location unless the facility has been vacant for a period of 2 years.
- 2 An expansion customer is a current LGS service recipient that has received full requirements from SHELD in the past 12 months.
- 3 The incremental load of a new customer is the total load. The incremental load of an expansion customer is the portion of the customer's total load, in kWh, that exceeds the customer's total load during the base period.
- 4 The base period is the twelve-month period immediately preceding the month in which an expansion customer becomes eligible for billing under this rider, or a 12-month period that SHELD determines reflects the customer's base level of usage.

4 CONDITIONS

- 1 The customer shall purchase its total electric requirements from SHELD.
- 2 The customer must demonstrate to SHELD's satisfaction that it brings a benefit to the Town of South Hadley via increased employment, taxes, etc.
- 3 The expansion customer's electric energy (kWh) usage for each month must exceed by at least 10%, the energy usage in the comparable month of the base period.
- 4 The Department will remove an expansion customer from the rider if, in 3 consecutive months, its kilowatt-hour energy usage is less than 10% greater than its energy usage in the corresponding months of the base period.

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5 BASE MONTHLY CHARGE

- 1 The customer's monthly demand, energy and customer charges shall be determined in accordance with the LGS rate schedule.
- 2 The customer will be billed a Transition Adjustment Charge as it applies to all other customers.

6 MONTHLY DISCOUNT

The discount percentage will be applied to the customer's total bill for the services provided under the LGS schedule as follows:

Year 1 – 20%, Year 2 – 15%, Year 3- 10%, Year 4 – 5%, Year 5 – 0%

7 SECURITY DEPOSIT / PAYMENT OPTION

In lieu of the customary security deposit, customers will be allowed to enter into an ACH Agreement whereby amounts due for electric service are deducted directly from your bank account at the time of billing. The Department may discontinue its supply and remove its property from the customers' premises should such ACH payment fail to occur.

8 TERMS OF AGREEMENT

- 1 The Rider Discount Period is 4 years, with a contract commitment of 5 years.
- 2 If the customer terminates service or reduces electric load below the minimum requirements before the completion of 5 years, SHELD has a right to recover the discounted amounts.