

#### FINANCIAL STATEMENTS

AS OF AND FOR THE YEARS ENDED

**DECEMBER 31, 2024 AND 2023** 

# FINANCIAL STATEMENTS

# AS OF AND FOR THE YEARS ENDED DECEMBER 31, 2024 AND 2023

# **TABLE OF CONTENTS**

	<u>Page</u>
INDEPENDENT AUDITORS' REPORT	1 - 3
REQUIRED SUPPLEMENTARY INFORMATION (Unaudited)	
Management's Discussion and Analysis	4 - 9
BASIC FINANCIAL STATEMENTS	
Proprietary Fund	
Statement of Net Position	10 - 11
Statements of Revenues, Expenses, and Changes in Net Position	12
Statement of Cash Flows	13 - 14
Fiduciary Fund	
Statement of Net Position	15
Statement of Changes in Net Position	16
Notes to Financial Statements	17 - 42
REQUIRED SUPPLEMENTARY INFORMATION (Unaudited)	
Schedule of Changes in Net Pension Liability and Related Ratios	43
Schedule of Proportionate Share of Net Pension Liability	43
Schedule of Employer Contributions to the Pension Plan	44
Schedule of Changes in Net OPEB Liability and Related Ratios	45 - 46
Schedule of Employer Contributions to the OPEB Plan	46
OTHER INFORMATION (Unaudited)	
Schedule of Operating Expenses	47



#### INDEPENDENT AUDITORS' REPORT

To the General Manager and the Municipal Light Board of South Hadley Electric Light Department

#### **Report on the Financial Statements**

#### **Opinion**

We have audited the accompanying financial statements of the South Hadley Electric Light Department (the "Department"), which comprise the proprietary fund statement of net position as of December 31, 2024 and 2023, and the related proprietary fund statements of revenues, expenses and changes in net position and cash flows for the years then ended, the fiduciary fund statement of net position as of December 31, 2024 and 2023, and the related fiduciary fund statement of changes in net position for the years then ended and the related notes to the financial statements (the "financial statements").

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the Department as of December 31, 2024 and 2023, and the respective changes in financial position and its cash flows thereof for the years then ended, in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Department and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Emphasis of a Matter**

As discussed in Note 1, the financial statements present only the Department proprietary and fiduciary funds and do not purport to, and do not, present fairly the financial position of the Town of South Hadley, Massachusetts (the "Town") as of December 31, 2024 and 2023, and the changes in the Town's financial position or its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America. Our opinion is not modified with respect to this matter.

### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Department's ability to continue as a going concern for twelve months beyond the financial statement date, including any currently known information that may raise substantial doubt shortly thereafter.

#### Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinions. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud
  or error, and design and perform audit procedures responsive to those risks. Such procedures include
  examining, on a test basis, evidence regarding the amounts and disclosures in the financial
  statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Department's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Department's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control–related matters that we identified during the audit.

#### **Other Matters**

#### Required Supplementary Information

Accounting principles generally accepted in the United States of America require that required supplementary information as listed on the table of contents be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the *Governmental Accounting Standards Board*, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

#### Other Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The schedule of operating expenses for the years ended December 31, 2024 and 2023, as listed in the table of contents, is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has not been subjected to the auditing procedures applied in the audit of the basic financial statements, and accordingly, we do not express an opinion or provide any form of assurance thereon.

Holyoke, Massachusetts

Mayur Bedthur Kalicka. P.C.

June 26, 2025

#### MANAGEMENT'S DISCUSSION AND ANALYSIS (Unaudited)

#### AS OF AND FOR THE YEARS ENDED DECEMBER 31, 2024, 2023 AND 2022

Within this section of the South Hadley Electric Light Department's ("the Department") annual financial report, management provides a narrative discussion and analysis of the Department's financial activities as of and for the years ended December 31, 2024, 2023 and 2022. The Department's performance is discussed and analyzed within the context of the accompanying financial statements and disclosures.

#### **Overview of the Financial Statements**

The Department is a self-supporting enterprise fund of the Town of South Hadley, Massachusetts that operates a retail electric power distribution system, subject to regulation by the Federal Energy Regulatory Commission ("FERC") and the Massachusetts Department of Public Utilities ("DPU"), and a retail telecommunications system. The Department's financial statements are presented in accordance with Accounting Principles Generally Accepted in the United States of America ("GAAP") using the economic resource measurement focus and the accrual basis of accounting. The Department operates and maintains its own sub-station, 200 miles of overhead and underground lines, 4,200 poles, 980 transformers, 1,900 streetlights, 200 miles of overhead and underground fiber optic cable, and services approximately 8,000 residential, commercial, industrial, and municipal customers.

The Statement of Net Position includes all the Department's assets, deferred outflows, liabilities, and deferred inflows at a certain point in time. It provides information about the nature and magnitude of the Department's investments in resources and its obligations to creditors. This statement provides a basis for evaluating the capital structure and liquidity of the utility.

The following is a summary of the Department's net position at December 31, 2024, 2023 and 2022.

CONDENSED COMBINED STATEMENT OF NET POSITION				
	2024	2023	2022	
ASSETS AND DEFERRED OUTFLOWS				
Current	\$ 18,331,063	\$ 17,526,393	\$ 16,274,433	
Restricted	9,922,035	9,817,533	12,511,829	
Non-current	532,978	490,786	490,786	
Capital - Net	16,525,940	15,490,716	12,005,655	
Deferred Outflows	3,485,169	3,860,339	2,291,623	
TOTAL ASSETS AND DEFERRED OUTFLOWS	\$ 48,797,185	\$ 47,185,767	\$ 43,574,326	
LIABILITIES, DEFERRED INFLOWS, AND NET POSITION				
Current	\$ 2,405,785	\$ 2,427,289	\$ 2,380,760	
Long-Term	16,155,261	16,761,926	15,133,301	
Deferred Inflows	3,161,847	2,671,777	1,894,819	
Net Position				
Net Investment in Capital Assets	6,409,456	5,153,688	4,093,391	
Restricted	9,437,869	9,087,952	8,886,984	
Unrestricted	11,226,967	11,083,135	11,185,071	
TOTAL LIABILITIES, DEFERRED INFLOWS, AND NET POSITION	\$ 48,797,185	\$ 47,185,767	\$ 43,574,326	

#### MANAGEMENT'S DISCUSSION AND ANALYSIS (Unaudited)

#### AS OF AND FOR THE YEARS ENDED DECEMBER 31, 2024, 2023 AND 2022

# **Overview of the Financial Statements (continued)**

The Statement of Revenues, Expenses and Changes in Net Position includes all the Department's revenues, expenses, capital contributions, and operating transfers for a discrete period in time. It provides information about the sources and magnitude of the Department's income and nature and magnitude of its expenses. This statement provides a basis for evaluating the financial performance of the utility.

The following is a summary of the Department's revenues, expenses, and changes in net position for the years ended December 31, 2024, 2023 and 2022.

CONDENSED COMBINED STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION				
	2024	2023	2022	
OPERATING REVENUES	\$ 21,340,211	\$ 19,516,780	\$ 19,011,917	
OPERATING EXPENSES				
Cost of Power Sold	10,527,127	9,957,765	10,623,478	
Distribution Expense	1,641,063	1,477,975	1,406,726	
Customer Accounts Expense	674,623	678,150	676,463	
General and Administrative Expense	5,630,225	5,322,217	3,161,848	
Depreciation Expense	1,536,988	415,444	1,340,145	
TOTAL OPERATING EXPENSES	20,010,026	17,851,551	17,208,660	
OPERATING INCOME (LOSS)	1,330,185	1,665,229	1,803,257	
NONOPERATING REVENUES (EXPENSES)	609,332	608,051	(1,152,134)	
OTHER FINANCING SOURCES (USES)	(190,000)	(113,951)	(80,555)	
CHANGE IN NET POSITION	\$ 1,749,517	\$ 2,159,329	\$ 570,568	

The Statement of Cash Flows includes all the Department's cash receipts and cash expenditures for a discrete period in time. It provides information about the nature and magnitude of the Department's cash flows provided by and used in operating activities, financing activities, and investing activities. This statement also provides a basis for evaluating the financial performance of the utility as well as providing additional information necessary to explain the changes in the Department's net position.

### MANAGEMENT'S DISCUSSION AND ANALYSIS (Unaudited)

#### AS OF AND FOR THE YEARS ENDED DECEMBER 31, 2024, 2023 AND 2022

### **Overview of the Financial Statements (continued)**

The following is a summary of the Department's sources and uses of cash for the years ended December 31, 2024, 2023 and 2022.

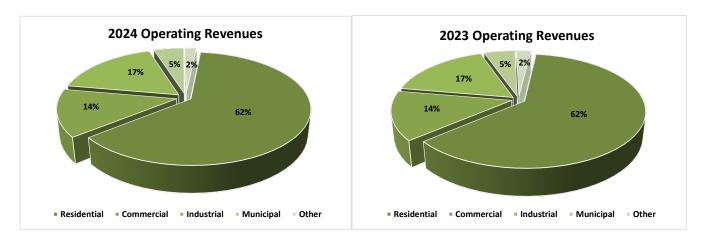
CONDENSED COMBINED STATEMENT OF CASH FLOWS					
	2024	2023	2022		
CASH FLOW PROVIDED BY (USED IN):					
Operating Activities	\$ 3,650,837	\$ 3,450,222	\$ 732,640		
Financing Activities	(3,471,420)	(5,737,859)	(4,125,225)		
Investing Activities	317,633	2,698,891	3,134,115		
NET INCREASE (DECREASE) IN CASH	497,050	411,254	(258,470)		
CASH - BEGINNING	8,972,572	8,561,318	8,819,788		
CASH - ENDING	\$ 9,469,622	\$ 8,972,572	\$ 8,561,318		

#### **Financial Highlights and Analysis**

Sales of electricity for 2024 of \$17,126,156 increased by \$753,236 or 4.60% from the prior year. kWh sales for 2024 of 108,937,107 increased by 1,196,681, or 1.11% from the prior year. The increase in revenues was primarily due to an increase in power and operating costs passed on to our customers and the overall increase in kWh sold.

Additional operating revenues for 2024 of \$4,214,055, which consists of equipment rentals, pole attachment fees, and telecommunication income increased by \$1,070,195 from the prior year.

The following provides a comparative distribution of operating revenues for the years ended December 31, 2024 and 2023.



#### MANAGEMENT'S DISCUSSION AND ANALYSIS (Unaudited)

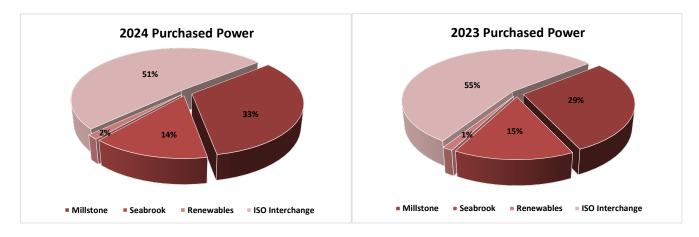
# AS OF AND FOR THE YEARS ENDED DECEMBER 31, 2024, 2023 AND 2022

#### Financial Highlights and Analysis (Continued)

To stabilize power costs, the Department secures power for its customers through both purchased power agreements and open market acquisitions. The cost of power sold includes the costs associated with buying capacity, energy, and transmission.

The cost of power sold for 2024 of \$10,527,127, increased by \$569,362, or 5.72% from the prior year. kWh purchases for 2024 of 113,001,209 increased by 3,319,198 or 3.03% from the prior year. The increase in costs were primarily due to changes in the wholesale market price of electricity and the overall increase in kWh purchased.

The following provides a comparative distribution of the purchased power for the years ended December 31, 2024 and 2023.



Other operating expenses for 2024, excluding depreciation, of \$7,945,911 increased by \$467,549, or 6.25% from the prior year.

Nonoperating revenues (expenses) and other financing sources (uses), which consists of interest and investment earnings, other nonoperating income (expenses), gains or losses on capital assets dispositions, capital contributions and transfers to the Town, decreased by \$74,768 from the prior year.

Current assets, which consist of cash, the MLDM Reserve Trust, accounts receivable, inventory, and prepaid and other assets, increased by \$804,670 from the prior year. The increase was primarily due to normal fluctuations in cash, accounts receivable, inventory and prepaid and other assets and investments in capital assets.

Current liabilities, which consist of accounts payables, current portion of accrued compensated absences, customer deposits, and accrued liabilities, decreased by \$21,504 from the prior year. The decrease was primarily due to normal fluctuations in accounts payable, accrued liabilities and customer deposits.

#### MANAGEMENT'S DISCUSSION AND ANALYSIS (Unaudited)

#### AS OF AND FOR THE YEARS ENDED DECEMBER 31, 2024, 2023 AND 2022

### Financial Highlights and Analysis (Continued)

Restricted assets, which consist of customer deposits, the depreciation fund, the note payable escrow fund, the OPEB Liability Trust, and purchased power advances, increased by \$104,502 from the prior year. The increase was primarily due to investment earnings.

Non-current assets, which consist of preliminary survey and investigation charges, increased by \$42,192.

Deferred outflows, which consist of pension and OPEB related costs applicable to future reporting periods, decreased by \$375,170 over the prior year.

Long-term liabilities, which consist of notes payable, net pension liability, accrued compensated absences, other noncurrent liabilities, and other post-employment benefits, decreased by \$606,665 from the prior year. The decrease was primarily due a decrease in pension liability and payments on notes payable.

Deferred inflows, which consist of pension and OPEB related cost reductions and a rate stabilization reserve applicable to future reporting periods, increased by \$490,070 over the prior year.

Net capital assets increased by \$1,035,224 from the prior year due to capital improvements made which were greater than the current provision for depreciation.

The following is a summary of the Department's capital assets at December 31, 2024, 2023 and 2022.

SUMMARY OF CAPITAL ASSETS					
	2024	2023	2022		
CAPITAL ASSETS Distribution Plant General Plant Land	\$ 35,066,348 17,772,747 503,349	\$ 34,853,807 16,379,125 503,349	\$ 33,219,180 13,961,636 503,349		
TOTAL ACCUMULATED DEPRECIATION	53,342,444 36,816,504	51,736,281 36,245,565	47,684,165 35,678,510		
CAPITAL ASSETS - NET	\$ 16,525,940	\$ 15,490,716	\$ 12,005,655		

The Department realized an overall increase in net position of \$1,749,517 and \$1,159,329 in 2024 and 2023, respectively. Cash flows from operating activities for both years were sufficient to cover operating expenses.

Additional information on matters included in this report can be found in the accompanying financial statements and notes.

# SOUTH HADLEY ELECTRIC LIGHT DEPARTMENT MANAGEMENT'S DISCUSSION AND ANALYSIS (Unaudited)

# AS OF AND FOR THE YEARS ENDED DECEMBER 31, 2024, 2023 AND 2022

#### **Requests for Information**

This financial report is designed to provide a general overview of the South Hadley Electric Light Department's finances for all those with an interest in the utility's finances. Questions concerning any of the information provided in this report or requests for additional information should be addressed to:

**Financial Manager** 

**South Hadley Electric Light Department** 

85 Main Street

South Hadley, Massachusetts 01075

# STATEMENT OF NET POSITION AS OF DECEMBER 31, 2024 AND 2023

# **ASSETS AND DEFERRED OUTFLOWS**

	2024			2023
CURRENT ASSETS				
Cash - operation fund	\$	8,310,226	\$	7,756,575
MLDM Reserve Trust	•	8,142,626	*	7,824,152
Accounts receivable - net of allowance for uncollectible		, ,		, ,
accounts of \$302,755 in 2024 and \$406,696 in 2023		571,419		544,912
Inventory		1,246,780		1,280,383
Prepaid expenses and other assets		60,012		120,371
Total Current Assets		18,331,063		17,526,393
RESTRICTED ASSETS				
Depreciation fund		7,149,950		6,879,294
Cash - customer deposits		400,650		386,609
Notes payable escrow fund		83,516		342,972
Purchased power advances		1,081,138		1,122,465
Total Restricted Assets		8,715,254		8,731,340
NON-CURRENT ASSETS	-			
Preliminary survey and investigation charges		532,978		490,786
CAPITAL ASSETS				
Distribution plant		35,066,348		34,853,807
General plant		17,772,747		16,379,125
Land		503,349		503,349
Total		53,342,444		51,736,281
Less: accumulated depreciation		36,816,504		36,245,565
Capital Assets - Net		16,525,940		15,490,716
DEFERRED OUTFLOWS				
Pension and OPEB related deferrals		3,485,169		3,860,339
TOTAL ASSETS AND DEFERRED OUTFLOWS	\$	47,590,404	\$	46,099,574

#### STATEMENT OF NET POSITION

# **AS OF DECEMBER 31, 2024 AND 2023**

# LIABILITIES, DEFERRED INFLOWS, AND NET POSITION

CURRENT LIABILITIES  Accounts payable \$ Current portion of notes payable Current portion of accrued compensated absences	1,313,702 480,000 159,404 400,650	\$ 1,348,841 480,000
Current portion of notes payable	480,000 159,404	. , ,
	159,404	480 000
Current portion of accrued compensated absences	•	•
·	400.650	192,287
Customer deposits	•	386,609
Accrued liabilities	52,029	19,552
Total Current Liabilities	2,405,785	2,427,289
LONG-TERM LIABILITIES		
Notes payable	9,720,000	10,200,000
Net pension liability	5,299,754	5,488,551
Accrued compensated absences	234,672	181,415
Net other post-employment benefits	900,835	891,960
Total Long-Term Liabilities	16,155,261	16,761,926
TOTAL LIABILITIES	18,561,046	19,189,215
DEFERRED INFLOWS		
Pension and OPEB related deferrals	1,098,232	1,313,537
Rate stabilization reserve	2,063,615	1,358,240
Total Deferred Inflows	3,161,847	2,671,777
NET POSITION		
Net investment in capital assets	6,409,456	5,153,688
Restricted	8,231,088	8,001,759
Unrestricted	11,227,040	11,083,135
Total Net Position	25,867,584	24,238,582
TOTAL LIABILITIES, DEFERRED		
INFLOWS AND NET POSITION \$	47,590,477	\$ 46,099,574

# STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET POSTION FOR THE YEARS ENDED DECEMBER 31, 2024 AND 2023

	2024		2023
OPERATING REVENUES			
Residential	\$	13,342,407	\$ 12,062,813
Commercial		2,876,762	2,703,319
Industrial		3,681,302	3,297,087
Municipal		1,057,264	995,563
Other		382,549	457,998
Total Operating Revenues		21,340,284	19,516,780
OPERATING EXPENSES			
Cost of power sold		10,527,127	9,957,765
Distribution expense		1,641,063	1,477,975
Customer accounts expense		674,623	678,150
General and administrative expense		5,630,225	5,322,217
Depreciation expense		1,536,988	1,415,444
Total Operating Expenses		20,010,026	18,851,551
OPERATING INCOME (LOSS)		1,330,258	665,229
NONOPERATING REVENUES (EXPENSES)			
Interest and investment income (loss)		717,949	733,498
Gain (Loss) on disposition of capital assets		19,390	67,760
Interest expense		(298,595)	(311,163)
Other nonoperating income (expenses)		50,000	-
Net nonoperating revenues (expenses)		488,744	490,095
INCOME (LOSS) BEFORE CAPITAL		_	
CONTRIBUTIONS AND TRANSFERS OUT		1,819,002	1,155,324
CAPITAL CONTRIBUTIONS		-	66,049
TRANSFER TO TOWN		(190,000)	(180,000)
CHANGE IN NET POSITION		1,629,002	1,041,373
NET POSITION - BEGINNING		24,238,582	 23,197,209
NET POSITION - ENDING	\$	25,867,584	\$ 24,238,582

# STATEMENT OF CASH FLOWS

# FOR THE YEARS ENDED DECEMBER 31, 2024 AND 2023

	2024	2023
CASH FLOWS FROM OPERATING ACTIVITIES  Receipts from customers  Payments to power suppliers	\$ 21,313,777 (10,125,638)	\$ 19,461,171 (10,108,119)
Payments to employees Payments for other operations	(2,881,331) (4,655,898)	(2,534,784) (3,368,046)
Net cash provided by operating activities	3,650,910	3,450,222
CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES		
Transfer to Town Other nonoperating income (expense)	(190,000) 50,000	(180,000)
Net cash used in noncapital financing activities	(140,000)	(180,000)
CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES		
Acquisition of capital assets	(2,572,215)	(4,900,505)
Payments on notes payable	(480,000)	(480,000)
Interest expense	(298,595)	(311,163)
Capital contributions  Proceeds from disposition of capital assets	- 19,390	66,049 67,760
Net cash provided by (used in) capital and related		
financing activities	(3,331,420)	(5,557,859)
CASH FLOWS FROM INVESTING ACTIVITIES		
Interest and investment income (loss)	717,949	733,498
(Increase) decrease in investment - Note payable escrow	259,456	2,904,764
(Increase) decrease in investment - MLDM Reserve Trust	(318,474)	(367,133)
(Increase) decrease in investment - Depreciation fund	(341,298)	(572,238)
Net cash provided by (used in) investing activities	317,633	2,698,891
NET INCREASE (DECREASE) IN CASH	497,123	411,254
CASH - BEGINNING OF YEAR	8,972,572	8,561,318
CASH - END OF YEAR	\$ 9,469,695	\$ 8,972,572

# STATEMENT OF CASH FLOWS

# FOR THE YEARS ENDED DECEMBER 31, 2024 AND 2023

	2024		2023	
RECONCILIATION OF OPERATING INCOME (LOSS) TO NET CASH PROVIDED BY OPERATING ACTIVITIES				
Operating income (loss)	\$	1,330,258	\$	665,229
Adjustments to reconcile operating income (loss) to				
net cash provided by operating activities:				
Depreciation		1,536,988		1,415,444
Changes in assets and liabilities:				
Purchased power advances		41,327		(62,484)
Accounts receivable		(26,507)		(55,609)
Inventory		33,603		125,484
Prepaid expenses and other assets		60,359		(1,238)
Preliminary survey and investigation charges		(42,192)		-
Pension and OPEB related deferrals		159,868		(1,931,777)
Accounts payable		(35,139)		43,423
Customer deposits		14,041		9,500
Accrued liabilities		32,477		3,104
Net pension liability		(188,797)		2,290,727
Accrued compensated absences		20,374		(7,068)
Net other post-employment benefits		8,875		(184,532)
Rate stabilization reserve		705,375		1,140,019
Net cash provided by operating activities	\$	3,650,910	\$	3,450,222

#### SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION

The following accounts are considered to be cash for the statement of cash flows:

Depreciation fund (see Note 2)	\$ 758,746	\$ 829,388
Cash - customer deposits	400,650	386,609
Cash - operation fund	8,310,226	7,756,575
CASH - END OF YEAR	\$ 9,469,622	\$ 8,972,572

#### **FIDUCIARY FUND**

# STATEMENT OF NET POSITION AS OF DECEMBER 31, 2024 AND 2023

#### **ASSETS**

	_	2024	 2023
RESTRICTED ASSETS OPEB Liability Trust	Ş	\$ 1,206,781	\$ 1,086,193
TOTAL ASSETS	\$	\$ 1,206,781	\$ 1,086,193
	NET POSITION		
NET POSITION Restricted for OPEB	Ş	\$ 1,206,781	\$ 1,086,193
TOTAL NET POSITION	-	\$ 1,206,781	\$ 1,086,193

# SOUTH HADLEY ELECTRIC LIGHT DEPARTMENT FIDUCIARY FUND

# STATEMENT OF CHANGES IN NET POSITION FOR THE YEARS ENDED DECEMBER 31, 2024 AND 2023

	2024		2023	
ADDITIONS Employer contributions Interest and investment income (loss)	\$	67,617 120,588	\$	59,840 117,956
Total Additions		188,205 17		177,796
DEDUCTIONS Benefit payments		67,617		59,840
Total Deductions		67,617		59,840
CHANGE IN NET POSITION		120,588		117,956
TOTAL NET POSITION - BEGINNING		1,086,193		968,237
TOTAL NET POSITION - ENDING	\$	1,206,781	\$	1,086,193

#### **NOTES TO FINANCIAL STATEMENTS**

#### AS OF AND FOR THE YEARS ENDED DECEMBER 31, 2024 AND 2023

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Reporting Entity**

The South Hadley Electric Light Department (the "Department"), an enterprise fund of the Town of South Hadley, Massachusetts (the "Town"), provides electric and telecommunication services to residential, commercial, industrial, and municipal customers, substantially all of whom are located within the Town. The Department uses a proprietary fund to account for activities related to electric distribution and telecommunications operations and a fiduciary fund to account for activities related to other postemployment benefit funding.

#### **Measurement Focus and Basis of Accounting**

The Department's financial statements are reported using the economic resources measurement focus and the accrual basis of accounting. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of the related cash flows. The Department's accounting records are maintained in accordance with accounting principles generally accepted in the United States of America ("GAAP") for proprietary and fiduciary funds as promulgated by the Governmental Accounting Standards Board ("GASB") and generally follow the Uniform System of Accounts for Public Utilities and Licensees prescribed by the United States Federal Energy Regulatory Commission ("FERC").

#### **Public Utility Regulation**

Arrangements among the Department, outside agencies, and other utilities covering interconnections, interchange of electric power, and sales of utility property are subject to regulation by the FERC. The Department is subject to further regulation by the Massachusetts Department of Public Utilities ("DPU"). Under Massachusetts law, electric rates are set by the Municipal Light Board. While the DPU exercises general supervisory authority over the Department, rates are not subject to DPU approval.

#### **Cash and Investments**

Cash includes cash on hand, and cash on deposit with the Town, which is in the custody of and managed by the Town Treasurer, and cash held by Massachusetts Municipal Wholesale Electric Company ("MMWEC"). The Department considers all short-term investments with an original maturity date of 90 days or less to be cash. Cash, for purposes of the cash flow statement, consists of cash on hand and cash on deposit with the Town. Investments are stated at fair value, which is the amount at which an investment could be exchanged in a current transaction between willing parties. Fair values are based on quoted market prices. Dividend and interest income is recorded when declared. Massachusetts General Laws place limitations on the nature of deposits and investments available to the Department. Cash and investments, which are subject to legislation, regulation, or agreement that limit the use of such funds, are reflected as restricted assets.

#### Municipal Light Departments of Massachusetts (MLDM) Reserve Trust

The Municipal Light Departments of Massachusetts Reserve Trust ("MLDM Reserve Trust") was established by Massachusetts Municipal Wholesale Electric Company ("MMWEC") in anticipation of deregulation of the electric industry in Massachusetts. The Trust was established to help maintain the competitive position of its member utilities, in the face of increasing competition from investor-owned utilities, by providing a source of funds to be accessed as needed for extraordinary or unanticipated expenses such as unit outages, loss of load, and retail wheeling.

#### **NOTES TO FINANCIAL STATEMENTS**

#### AS OF AND FOR THE YEARS ENDED DECEMBER 31, 2024 AND 2023

### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Accounts Receivable**

Accounts receivable are stated at the amount management expects to collect. Management provides for uncollectable amounts through a charge against income based on its assessment of the status of individual accounts. Management is required to comply with the billing and termination procedures mandated by the DPU. No interest is charged on residential accounts. The Department obtains security interests as it deems appropriate.

#### Inventory

Inventory, which consists of poles and fixtures, conductors and devices, underground conduits, transformers, meters, streetlights, and telecommunications equipment is valued at the lower of cost or market using the first-in, first-out flow assumption.

#### **Prepaid Expenses and Other Assets**

Certain payments to vendors reflect costs applicable to future accounting periods and are recorded as prepaid items. Other assets consist of a deposit maintained with the Department's insurance company.

#### Note Payable Escrow Fund

The note payable escrow fund was established by the Department pursuant to a pooled loan agreement with MMWEC. Under the terms of that agreement, funds equivalent to the amount of unexpended loan proceeds and 10% of the annual debt service obligations are held and invested by MMWEC for the benefit of the Department.

#### Other Post-Employment Benefit (OPEB) Liability Trust

The Other Post-Employment Benefit Liability Trust (OPEB Liability Trust") was established by the Department pursuant to Chapter 32B, Section 20 of the General Laws of the Commonwealth of Massachusetts. The Trust was established to maintain and accumulate funds for the payment of benefits related to the Department's other post-employment benefit obligations.

#### **Purchased Power Advances**

Under the terms of the Department's member agreement with Massachusetts Municipal Wholesale Electric Company, the Department is required to prepay various operating expenses and provide for certain working capital requirements for various projects that are operational. The Department charges items to expense when MMWEC indicates that an expense has been incurred.

#### **Preliminary Survey and Investigation Charges**

Preliminary survey and investigation charges represent costs related to capital asset construction and will be capitalized upon commencement of the project.

#### **Capital Assets**

Additions to and replacements of capital assets are recorded at cost. The estimated cost, less accumulated depreciation of capital assets retired, is charged against revenue in the year of disposition. The cost of repairs and minor renewals is charged to expense as incurred. The fair market value of capital assets is evaluated annually and no adjustment for impairment was deemed necessary.

# **NOTES TO FINANCIAL STATEMENTS**

#### AS OF AND FOR THE YEARS ENDED DECEMBER 31, 2024 AND 2023

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Deferred Outflow of Resources**

The deferred outflow of resources, which consists of pension and OPEB deferred amounts, represents a consumption of net position that applies to a future period and will not be recognized as an outflow of resources (expense) until that future time.

### **Accounts Payable**

Accounts payable include liabilities incurred in conjunction with purchased power costs, supplier payables, and unremitted sales tax collections.

#### **Accrued Compensated Absences**

The Department recognizes sick and vacation leave costs as they are earned. Employees earn 15 sick days per year and 10 to 30 vacation days per year depending on date of hire and length of service. Earned days not taken accumulate, subject to certain limitations.

#### **Customer Deposits**

The Department requires security deposits from certain residential, commercial, and industrial customers. These deposits, including accrued interest, are held in escrow and reflected as a liability in the financial statements.

#### **Other Noncurrent Liabilities**

Other noncurrent liabilities consist of claims or other liabilities payable in greater than one year.

#### **Deferred Inflow of Resources**

The deferred inflow of resources, which consist of pension and OPEB deferred amounts and a rate stabilization reserve, represents an acquisition of net position that applies to a future period and will not be recognized as an inflow of resources (revenue) until that future time.

#### **Net Position**

The Department classifies net position into three components as follows:

<u>Net Investment in Capital Assets</u> – This component consists of capital assets net of accumulated depreciation, reduced by any related outstanding debt balance.

<u>Restricted</u> – This component consists of assets required to be segregated by bond agreement and or external parties. Such segregated assets are presented net of any related liabilities.

<u>Unrestricted</u> – This component consists of all assets and liabilities that do not meet the criteria for "Net Investment in Capital Assets" or "Restricted."

When both restricted and unrestricted resources are available for use, it is the Department's policy to use restricted resources first, then unrestricted resources as they are needed.

#### **NOTES TO FINANCIAL STATEMENTS**

#### AS OF AND FOR THE YEARS ENDED DECEMBER 31, 2024 AND 2023

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Revenues and Expenses**

The Department distinguishes operating revenues and expenses from nonoperating items. Operating revenues and expenses generally result from the sale of electricity and telecommunication services. Electric revenues are based on authorized rates applied to each customer's consumption of energy. They are recognized based on cycle billings, net of discounts, rendered monthly and are not accrued for services delivered beyond such cycle billing dates. Telecommunication revenues are based on fixed monthly rates. They are recognized based on monthly billings, net of discounts. Discounts for the years ended December 31, 2024 and 2023 were \$398,006 and \$390,128, respectively. Operating expenses include the cost of sales and services, administrative expenses, and depreciation on capital assets. All revenues and expenses not meeting this definition are reported as nonoperating revenues and expenses.

#### **Depreciation**

Depreciation of capital assets is recorded on a straight-line basis using an annual rate of 3% of depreciable assets in accordance with DPU regulations.

#### **Capital Contributions**

Developer and customer funds received for system development and asset acquisitions are recorded as capital contributions in the period in which they are received.

#### **Benefit Plans**

The Department provides pension benefits through participation in the Hampshire County Contributory Retirement System and post-employment health and life insurance benefits through participation in the Town of South Hadley's Other Postemployment Benefit Plan.

#### **Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amount of revenues and expenses during the reporting period. Actual results could vary from those estimates.

#### Effect of New Accounting Standards on Current and Future Period Financial Statements

GASB has approved GASB Statement 102, *Certain Risk Disclosures*, GASB Statement 103, *Financial Reporting Model Improvements*, and GASB Statement 104, *Disclosure of Certain Capital Assets*. When these statements (or portions thereof) become effective, application of these standards may restate portions of these financial statements.

#### **Comparative Data**

Certain amounts in the prior year financial statements have been reclassified to conform to the current year financial statement presentation. The reclassifications had no effect on the reported net position or change in net position.

# NOTES TO FINANCIAL STATEMENTS

# AS OF AND FOR THE YEARS ENDED DECEMBER 31, 2024 AND 2023

# 2. CASH and INVESTMENTS

The Department's cash and investments are segregated by purpose, recorded at fair value, and consist of both restricted and unrestricted assets.

The cash and investment balances at December 31, 2024 consisted of the following:

	Cash	Investments		 Statement Balance
PROPRIETARY FUND				
Unrestricted				
Cash - operation fund	\$ 8,310,226	\$	-	\$ 8,310,226
MLDM Reserve Trust	64,619		8,078,007	8,142,626
Restricted				
Depreciation fund	758,746		6,391,204	7,149,950
Cash - customer deposits	400,650		-	400,650
Note Payable Escrow Fund	83,516		-	83,516
Purchased power advances	591,314		489,824	1,081,138
FIDUCIARY FUND				
OPEB Liability Trust	64,392		1,142,389	 1,206,781
TOTAL	\$ 10,273,463	\$	16,101,424	\$ 26,374,887

The investment balances at December 31, 2024 consisted of the following:

					U	nrealized
	Cost		Fair Value		<u>G</u>	ain (Loss)
PROPRIETARY FUND						
U.S Treasury Securities	\$	2,689,871	\$	2,708,439	\$	18,568
U.S Agency Securities - Implicitly Guaranteed		7,132,322		7,014,855		(117,467)
Municipal Bonds		1,020,911		935,147		(85,764)
Mutual Funds - Bond Types		55,871		49,719		(6,152)
Corporate Bonds		2,943,939		2,988,927		44,988
Common Stock		1,020,353		1,261,948		241,595
FIDUCIARY FUND						
U.S Agency Securities - Implicitly Guaranteed		573,525		574,308		783
Mutual Funds - Equity Types		362,849		568,081		205,232
TOTAL	\$	15,799,641	\$	16,101,424	\$	301,783

# SOUTH HADLEY ELECTRIC LIGHT DEPARTMENT NOTES TO FINANCIAL STATEMENTS

# AS OF AND FOR THE YEARS ENDED DECEMBER 31, 2024 AND 2023

# 2. CASH and INVESTMENTS (CONTINUED)

The cash and investment balances at December 31, 2023 consisted of the following:

	 Cash	Investments		Statement Balance
PROPRIETARY FUND				
Unrestricted				
Cash - operation fund	\$ 7,756,575	\$	-	\$ 7,756,575
MLDM Reserve Trust	207,507		7,616,645	7,824,152
Restricted				
Depreciation fund	829,388		6,049,906	6,879,294
Cash - customer deposits	386,609		-	386,609
Note Payable Escrow Fund	149,273		193,699	342,972
Purchased power advances	751,998		370,467	1,122,465
FIDUCIARY FUND				
OPEB Liability Trust	11,859		1,074,334	 1,086,193
TOTAL	\$ 10,093,209	\$	15,305,051	\$ 25,398,260

The investment balances at December 31, 2023 consisted of the following:

	Cost	F	air Value	_	nrealized ain (Loss)
PROPRIETARY FUND					
U.S Treasury Securities	\$ 2,548,765	\$	2,508,123	\$	(40,642)
U.S Agency Securities - Implicitly Guaranteed	6,756,316		6,555,276		(201,040)
Municipal Bonds	1,261,327		1,150,037		(111,290)
Mutual Funds - Bond Types	46,770		41,191		(5,579)
Corporate Bonds	2,686,396		2,683,766		(2,630)
Common Stock	1,074,284		1,292,324		218,040
FIDUCIARY FUND					
U.S Agency Securities - Implicitly Guaranteed	423,502		423,621		119
Corporate Bonds	49,925		50,046		121
Mutual Funds - Bond Types	54,605		49,705		(4,900)
Mutual Funds - Equity Types	396,544		550,962		154,418
TOTAL	\$ 15,298,434	\$	15,305,051	\$	6,617

# SOUTH HADLEY ELECTRIC LIGHT DEPARTMENT NOTES TO FINANCIAL STATEMENTS

### AS OF AND FOR THE YEARS ENDED DECEMBER 31, 2024 AND 2023

### 2. CASH and INVESTMENTS (CONTINUED)

#### Fair Value

The Department categorizes its fair value measurements within the fair value hierarchy established by generally accepted accounting principles. The hierarchy is based on the valuation inputs used to measure the fair value of the asset. Level 1 inputs are quoted prices in active markets for identical assets; Level 2 inputs are significant other observable inputs; Level 3 inputs are significant unobservable inputs.

Debt and equity securities classified in Level 1 of the fair value hierarchy are valued using prices quoted in active markets for those securities. Debt securities classified in level 2 of the fair value hierarchy are valued using interest rate curves and credit spreads applied to the terms of the underlying instruments and consider the credit rating of the counterparty.

The Department's recurring fair value measurements as of December 31, 2024 are as follows:

	Level 1	Level 2	Level 3	Total
PROPRIETARY FUND				
U.S Treasury Securities	\$ 2,708,439	\$ -	\$ -	\$ 2,708,439
U.S Agency Securities -				
Implicitly Guaranteed	-	7,014,855	-	7,014,855
Municipal Bonds	-	935,147	-	935,147
Mutual Funds - Bond Types	49,719	-	-	49,719
Corporate Bonds	-	2,988,927	-	2,988,927
Common Stock	1,261,948	-	-	1,261,948
FIDUCIARY FUND U.S Agency Securities -				
Implicitly Guaranteed	-	574,308	-	574,308
Mutual Funds - Equity Types	568,081	-	-	568,081
Total	\$ 4,588,187	\$ 11,513,237	\$ -	\$ 16,101,424

#### NOTES TO FINANCIAL STATEMENTS

#### AS OF AND FOR THE YEARS ENDED DECEMBER 31, 2024 AND 2023

# 2. CASH and INVESTMENTS (CONTINUED)

### Fair Value (Continued)

The Department's recurring fair value measurements as of December 31, 2023 are as follows:

	Level 1	Level 2	Level 3	Total
PROPRIETARY FUND				
U.S Treasury Securities	\$ 2,508,123	\$ -	\$ -	\$ 2,508,123
U.S Agency Securities -				-
Implicitly Guaranteed	-	6,555,276	-	6,555,276
Municipal Bonds	-	1,150,037	-	1,150,037
Mutual Funds - Bond Types	41,191	-	-	41,191
Corporate Bonds	-	2,683,766	-	2,683,766
Common Stock	1,292,324	-	-	1,292,324
FIDUCIARY FUND				
U.S Agency Securities -				
Implicitly Guaranteed	-	423,621	-	423,621
Corporate Bonds	-	50,046	-	50,046
Mutual Funds - Bond Types	49,705	-	-	49,705
Mutual Funds - Equity Types	550,962	-	-	550,962
Total	\$ 4,442,305	\$ 10,862,746	\$ -	\$ 15,305,051

#### **Custodial Credit Risk - Cash**

Custodial credit risk for deposits is the risk that, in the event of a financial institution failure, the Department's deposits may not be returned. The Department does not have a deposit policy for custodial risk. The Department, through the Town, maintains cash balances at various financial institutions located in Massachusetts. These balances are insured, subject to certain limitations, by the Federal Deposit Insurance Corporation. At certain times during the year, these cash balances may exceed the insurance limit. The amount by which the Department's cash balances may exceed the insurance limits at December 31, 2024 and 2023, has not been determined. The Department has not experienced any loss on such accounts and monitors the credit worthiness of the financial institutions through the Town Treasurer's Office.

#### **Custodial Credit Risk - Investments**

Custodial credit risk for investments is the risk that, in the event of a failure by a counterparty to the transaction, the Department will not be able to recover the value of its investments or collateral securities that are in the possession of an outside party. The Department does not have a policy for custodial credit risk, however, none of the Department's investments are uninsured and unregistered investments for which the securities are held by the counterparty, or by its trust department, but not in the Department's name.

#### **NOTES TO FINANCIAL STATEMENTS**

#### AS OF AND FOR THE YEARS ENDED DECEMBER 31, 2024 AND 2023

### 2. CASH and INVESTMENTS (CONTINUED)

#### **Interest Rate Risk**

Interest rate risk is the risk that the fair value of an investment will be adversely affected by changes in market interest rates. Generally, the longer the maturity of an investment, the greater the sensitivity of its fair value to changes in market interest rates. While the Department does not have a formal policy for interest rate risk, it does vary the duration of investments within its portfolio as a means of managing the effects of this risk. Maturities of the Department's investments in U.S. Securities and Municipal and Corporate Bonds at December 31, 2024 were as follows:

	Fair Value	Less Than 1 Year	1 to 5 Years	6 to 10 Years	More Than 10 Years
U.S Treasury Securities U.S Agency Securities -	\$ 2,708,439	\$ 1,212,028	\$ 1,496,411	\$ -	\$ -
Implicitly Guaranteed	7,589,163	43,251	5,078,251	2,417,739	49,922
Municipal Bonds	935,147	49,609	875,094	10,444	-
Corporate Bonds	2,988,927	583,469	2,405,458		
Total	\$ 14,221,676	\$ 1,888,357	\$ 9,855,214	\$ 2,428,183	\$ 49,922

Maturities of the Department's investments in U.S. Securities and Municipal and Corporate Bonds at December 31, 2023 were as follows:

	Fair Value	Less Than 1 Year	1 to 5 Years	6 to 10 Years	More Than 10 Years
U.S Treasury Securities U.S Agency Securities -	\$ 2,508,123	\$ 842,262	\$ 1,665,861	\$ -	\$ -
Implicitly Guaranteed	6,978,897	2,455,831	4,423,616	99,450	-
Municipal Bonds	1,150,037	99,397	680,598	370,042	-
Corporate Bonds	2,733,812	195,911	1,982,660	555,241	
Total	\$ 13,370,869	\$ 3,593,401	\$ 8,752,735	\$ 1,024,733	\$ -

#### Credit Risk

Credit risk is the risk that the issuer of an investment will not fulfill its obligation to the holder of the investment. This is measured by the assigning of a rating by a nationally recognized statistical rating organization. The Department's investment policies require the investments within its portfolio to be investment grade.

# NOTES TO FINANCIAL STATEMENTS

#### AS OF AND FOR THE YEARS ENDED DECEMBER 31, 2024 AND 2023

# 2. CASH and INVESTMENTS (CONTINUED)

### **Credit Risk (Continued)**

The Department's investments at December 31, 2024 and 2023 were rated as follows:

Moody's Rating	S&P Rating
,897 Aaa	AA+
,037 Aa1 to A2	AAA to A+
,896 NR	NR
,812 Aaa to Baa	2 AAA to BBB
,642	
,	037 Aa1 to A2 896 NR 812 Aaa to Baa

NR - not rated.

#### **Concentration of Credit Risk**

Concentration of credit risk is the risk of loss attributed to the magnitude of the Department's investment in a single issuer. The Department's investment policies limit the magnitude of investment with any one single issuer (with the exception of the United States Government and its Agencies) to 5% of the portfolio value. The Department diversifies the investments within its portfolio as a means of managing the effects of this risk.

Investments in any one issuer that represent greater than 5% of total investments at December 31, 2024 include the U.S. Treasury (17%), Federal Home Loan Bank (32%), and Federal Home Loan Mortgage Corporation (9%).

Investments in any one issuer that represent greater than 5% of total investments at December 31, 2023 include the U.S. Treasury (16%), Federal Home Loan Bank (25%), and Federal Home Loan Mortgage Corporation (16%).

# SOUTH HADLEY ELECTRIC LIGHT DEPARTMENT NOTES TO FINANCIAL STATEMENTS

# AS OF AND FOR THE YEARS ENDED DECEMBER 31, 2024 AND 2023

# 3. CAPITAL ASSETS

Capital asset activity as of and for the year ended December 31, 2024 was as follows:

	Beginning Balance	Increases	Decreases	Ending Balances
CAPITAL ASSETS BEING DEPRECIATED				
Distribution plant	\$ 34,853,807	\$ 1,178,590	\$ (966,049)	\$ 35,066,348
General plant	16,379,125	1,393,622	-	17,772,747
Totals	51,232,932	2,572,212	(966,049)	52,839,095
Less accumulated depreciation	(36,245,565)	(1,536,988)	966,049	(36,816,504)
Total Capital Assets Being Depreciated - Net	14,987,367	1,035,224		16,022,591
CAPITAL ASSETS NOT BEING DEPRECIATED				
Land	503,349	-	-	503,349
Total Capital Assets Not Being Depreciated	503,349			503,349
CAPITAL ASSETS - NET	\$ 15,490,716	\$ 1,035,224	\$ -	\$ 16,525,940

Capital asset activity as of and for the year ended December 31, 2023 was as follows:

	Beginning Balance	Increases	Decreases	Ending Balances
CAPITAL ASSETS BEING DEPRECIATED				
Distribution plant	\$ 33,219,180	\$ 2,406,514	\$ (771,887)	\$ 34,853,807
General plant	13,961,636	2,493,991	(76,502)	16,379,125
Totals	47,180,816	4,900,505	(848,389)	51,232,932
Less accumulated depreciation	(35,678,510)	(1,415,444)	848,389	(36,245,565)
Total Capital Assets Being Depreciated - Net	11,502,306	3,485,061	-	14,987,367
CAPITAL ASSETS NOT BEING DEPRECIATED				
Land	503,349	-	-	503,349
Total Capital Assets Not Being Depreciated	503,349			503,349
CAPITAL ASSETS - NET	\$ 12,005,655	\$ 3,485,061	\$ -	\$ 15,490,716

#### **NOTES TO FINANCIAL STATEMENTS**

#### AS OF AND FOR THE YEARS ENDED DECEMBER 31, 2024 AND 2023

#### 4. RETIREMENT PLAN

For purposes of measuring net pension liability, deferred outflows of resources and deferred inflows of resources related to pension, and pension expense, information about the fiduciary net position of the plan and additions to / deductions from the Plan's fiduciary net position have been determined on the same basis as they are reported by the Plan. Benefit payments (including refunds of employee contributions) are recognized when due and payable in accordance with the benefit terms. Investments are reported at fair value.

#### **Plan Description**

The Department participates in the Hampshire County Contributory Retirement System (the "System"), a cost sharing, multiple-employer, defined benefit public employee retirement system ("PERS"). Eligible employees must participate in the System. As of January 1, 2024, the most recent actuarial valuation date, approximately 18 retirees and 27 active and inactive employees met the eligibility requirements. Chapter 32 of the Massachusetts General Laws establishes the authority of the System, contribution percentages and benefits paid. The authority for amending these provisions rests with the Massachusetts Legislature. Additional information is disclosed in the System's annual financial reports publicly available from the System located at 99 Industrial Drive, Northampton, Massachusetts 01060-2326.

#### **Benefits Provided**

The retirement plan provides pension benefits, deferred allowances, and death and disability benefits. The System provides for retirement allowance benefits up to a maximum of 80% of a member's highest three-year average annual rate of regular compensation. Benefit payments are based upon a member's age, length of creditable service, level of compensation and group classification. Members become vested after 10 years of creditable service. A retirement allowance may be received upon reaching age 65 or upon attaining 20 years of service. The plan also provides for early retirement at age 55 if the participant (1) has a record of 10 years of creditable service, (2) was on the Department payroll on January 1, 1978, (3) voluntarily left Department employment on or after that date, and (4) left accumulated annuity deductions in the fund. A retirement allowance consists of two parts: an annuity and a pension. A member's accumulated total deductions and a portion of the interest they generate constitute the annuity. The difference between the total retirement allowance and the annuity is the pension. The average retirement benefit is approximately 80-85% pension and 15-20% annuity. Per Chapter 176 of the Acts of 2011, for members who retire on or after April 2, 2012, if in the 5 years of creditable service immediately preceding retirement, the difference in the annual rate of regular compensation between any 2 consecutive years exceeds 100 percent, the normal yearly amount of the retirement allowance shall be based on the average annual rate of regular compensation received by the member during the period of 5 consecutive years preceding retirement. Employees who resign from service and who are not eligible to receive a retirement allowance or are under the age of 55 are entitled to request a refund of their accumulated total deductions. In addition, depending upon the number of years of creditable service, such employees are entitled to receive zero, fifty, or one hundred percent of the regular interest which has accrued upon those deductions. However, effective July 1, 2010, members voluntarily withdrawing with ..........

#### **NOTES TO FINANCIAL STATEMENTS**

#### AS OF AND FOR THE YEARS ENDED DECEMBER 31, 2024 AND 2023

### 4. RETIREMENT PLAN (CONTINUED)

#### **Benefits Provided (Continued)**

less than 10 years of service get credited interest each year at a rate of 3.00% and do not forfeit any interest previously earned on contributions.

#### **Funding Policy**

Participants contribute a set percentage of their gross regular compensation annually. The employee's individual contribution percentage is determined by their date of entry into the system. In addition, all employees hired after January 1, 1979 contribute an additional 2% on all gross regular compensation in excess of \$30,000 per year. The percentages are as follows:

Before January 1, 1975	5.00%
January 1, 1975 - December 31, 1983	7.00%
January 1, 1984 - June 30, 1996	8.00%
Beginning July 1, 1996	9.00%

Employers are required to contribute at actuarially determined rates as accepted by the Public Employee Retirement Administration Commission ("PERAC"). The Department's contributions to the System for the years ended December 31, 2024 and 2023 were \$945,888 and \$850,787, respectively, which were equal to its annual required contributions.

#### **Actuarial Methods and Assumptions**

The Department's net pension liability at December 31, 2024 was measured as of December 31, 2023 as determined by an actuarial valuation dated January 1, 2024. The Department's net pension liability at December 31, 2023 was measured as of December 31, 2022 as determined by an actuarial valuation dated January 1, 2022. The measurement dates for the total pension liability and valuation dates for the fiduciary net position were the same.

The measurement of the net pension liability for 2024 was determined by an independent actuary using the entry age normal cost method. The assumptions used to measure the total pension liability included an inflation assumption of 2.50% per year, salary increases of 4.25% - 4.75% per year, and no post-retirement cost of living adjustment. The mortality assumptions were based on the RP-2014 Blue Collar table projected generationally with Scale MP-2021, for non-disabled members. The forgoing table was set forward one year for disabled members.

The measurement of the net pension liability for 2023 was determined by an independent actuary using the entry age normal cost method. The assumptions used to measure the total pension liability included an inflation assumption of 2.40% per year, salary increases of 4.25% - 4.75% per year, and no post-retirement cost of living adjustment. The mortality assumptions were based on the RP-2014 Blue Collar table projected generationally with Scale MP-2020, for non-disabled members. The forgoing table was set forward one year for disabled members.

#### **NOTES TO FINANCIAL STATEMENTS**

#### AS OF AND FOR THE YEARS ENDED DECEMBER 31, 2024 AND 2023

### 4. RETIREMENT PLAN (CONTINUED)

#### **Actuarial Methods and Assumptions (Continued)**

GASB 68 requires an actuarial valuation as of the measurement date or the use of roll forward procedures to the measurement date of no more than 30 months and 1 day from the current fiscal year-end. The actuarial valuation report for the Hampshire County Retirement Plan used for the financial statements falls within the allowable date range.

The long-term expected rate of return on pension plan investments was determined using a building block method in which best estimate ranges of expected future real rates of return are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentages and by adding expected inflation. These best estimate ranges are combined to produce the long-term expected rate of return of 6.90% for 2024 and 2023.

The target allocation and best estimate of real rates of return for each major asset class for 2024 and 2023 is summarized in the following table:

	2024		2023		
Asset Class	Target Allocation	Long-term Expected Real Rate of Return	Target Allocation	Long-term Expected Real Rate of Return	
Cash	2.00%	0.00%	2.00%	0.00%	
Domestic Equity	22.00%	3.90%	22.00%	4.50%	
International Equities - Developed Markets	11.00%	4.00%	11.00%	4.30%	
International Equities - Emerging Markets	6.00%	6.30%	6.00%	7.00%	
Core Bonds	11.00%	0.70%	11.00%	2.10%	
Private Equity	18.00%	7.70%	18.00%	7.60%	
Value Added Fixed Income - Public	12.00%	4.00%	12.00%	5.20%	
Real Estate	18.00%	3.60%	18.00%	3.10%	
Totals	100.00%		100.00%		

#### **NOTES TO FINANCIAL STATEMENTS**

#### AS OF AND FOR THE YEARS ENDED DECEMBER 31, 2024 AND 2023

### 4. RETIREMENT PLAN (CONTINUED)

#### **Discount Rate**

The discount rate used to measure the total pension liability was 6.80% for 2024 and 6.90% for 2023. The projection of cash flows used to determine the discount rate assumed that the plan member contributions will be made at the current contribution rate and that employer contributions will be made at contractually required rates, actuarially determined. Based on those assumptions, the pension plan's fiduciary net position was projected to be available to make all projected future benefit payments to current active and inactive plan members. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability.

#### **Proportionate Share of Net Pension Liability**

The following presents the Department's proportionate share of the Hampshire County Retirement System's net pension liability at December 31, 2024 and 2023:

	 2024	2023
Proportionate share of net pension liability for the most recent measurement rate	\$ 5,299,754	\$ 5,488,551
Proportion of net pension liability for the most recent measurement date	2.8919%	2.7406%

The Department's proportionate share was determined based on covered payrolls. The period used to amortize the change in proportionate share was 7.13 years and 7.08 years in 2024 and 2023, respectively.

#### Sensitivity of the Net Pension Liability to Changes in the Discount Rate

The following presents the Department's proportionate share of the net pension liability at December 31, 2024 and 2023, calculated using a current discount rate of 6.80% for 2024 and 6.90% for 2023, as well as what it would be if it were calculated using a one percent lower and one percent higher rate:

	2024		2023			
	Discount Rate	Net Pension Liability		Discount Rate	N <sub>1</sub>	et Pension Liability
1% Decrease	5.80%	\$	7,467,632	5.90%	\$	7,419,340
Current Rate 1% Increase	6.80% 7.80%	\$ \$	5,299,754 3,456,294	6.90% 7.90%	\$ \$	5,488,551 3,783,455

# **NOTES TO FINANCIAL STATEMENTS**

# AS OF AND FOR THE YEARS ENDED DECEMBER 31, 2024 AND 2023

# 4. RETIREMENT PLAN (CONTINUED)

# **Net Pension Liability**

The following presents the changes in net pension liability at December 31:

	2024			2023	
Total Pension Liability	Φ	475 405	Φ	400 404	
Service cost Interest	\$	475,465 1,248,566	\$	436,404 1,143,173	
Differences between expected and		1,240,500		1,143,173	
actual experience		15,066		_	
Changes in assumptions		240,177		115,745	
Benefit payments, including refunds		(1,113,790)		(970,685)	
Net Change in Total Liability		865,484		724,637	
Total Pension Liability - Beginning of Year		18,142,974		16,469,058	
Total Pension Liability - End of Year	\$	19,008,458	\$	17,193,695	
Plan Fiduciary Net Position					
Contributions - employer	\$	945,888	\$	850,787	
Contributions - employees		292,144		254,932	
Net investment income		1,257,649		(1,436,128)	
Benefit payments		(1,113,790)		(970,685)	
Administrative expenses		(24,582)		(21,488)	
Net Change in Fiduciary Net Position		1,357,309		(1,322,582)	
Plan Fiduciary Net Position - Beginning of Year		12,351,395		13,027,726	
Plan Fiduciary Net Position - End of Year	\$	13,708,704	\$	11,705,144	
Net Pension Liability					
Beginning of year - based on prior year proportions	\$	5,488,551	\$	3,197,824	
Change in proportionate share		303,028		243,508	
Beginning of year - based on current year proportions		5,791,579		3,441,332	
Net Pension Liability - End of Year	\$	5,299,754	\$	5,488,551	

#### **NOTES TO FINANCIAL STATEMENTS**

#### AS OF AND FOR THE YEARS ENDED DECEMBER 31, 2024 AND 2023

# 4. RETIREMENT PLAN (CONTINUED)

#### Pension Expense, Deferred Outflows and Deferred Inflows

For the years ended December 31, 2024 and 2023, the Department recognized pension expense of \$889,728 and \$942,819, respectively.

The following schedule presents information about the pension related deferred outflows and deferred inflows at December 31:

	2024		2023	
DEFERRED OUTFLOWS				
Contributions subsequent to the measurement date	\$	478,954	\$	466,934
Differences between expected and actual experiene rate		46,399		41,643
Changes in assumptions		605,357		523,978
Changes in proportionate share		793,062		704,493
Difference between expected and actual earnings on pension plan investments		1,385,529		1,847,371
Total Deferred Outflows	\$	3,309,301	\$	3,584,419
DEFERRED INFLOWS				
Differences between expected and actual experience rate Difference between expected and actual earnings on	\$	(47,143)	\$	(69,381)
pension plan investments		(841,528)		(973,791)
Total Deferred Inflows	\$	(888,671)	\$	(1,043,172)

Amounts reported as deferred outflows and deferred inflows related to pensions will be recognized in pension expense as follows:

2025	\$ 916,331
2026	515,161
2027	627,300
2028	133,853
2029	135,436
Thereafter	 92,549
Total	\$ 2,420,630

#### **NOTES TO FINANCIAL STATEMENTS**

#### AS OF AND FOR THE YEARS ENDED DECEMBER 31, 2024 AND 2023

#### 5. OTHER POSTEMPLOYMENT BENEFITS

#### **Plan Description**

The Department participates in the Town of South Hadley's Other Postemployment Benefit Plan, a single employer defined benefit plan. As of January 1, 2023, the most recent actuarial valuation date, approximately 20 retirees and 25 active and inactive employees met the eligibility requirements. Benefits, benefit levels, employee and employer contributions are governed by Massachusetts General Laws, Chapter 32. The Plan does not issue a separate financial report.

#### **Benefits Provided**

The Plan offers medical, dental, and life insurance coverage to all eligible retired employees. A retired employee hired on or after April 2, 2012 becomes eligible upon reaching age 60 with ten years of service. A retired employee hired before April 2, 2012 becomes eligible upon reaching age 55 with 10 years of service or upon completing 20 years of service.

#### **Contributions**

As of December 31, 2024 and 2023, a retired employee contributes 26% to 50% of stated premiums for their chosen medical plan, 100% of stated premiums for their chosen dental plan, and 40% of the premiums for a \$5,000 group term life insurance benefit. The Department contributes the remainder of the medical, dental and life insurance plan costs on a pay-as-you-go basis.

#### Rate of Return

For the years ended December 31, 2024 and 2023, the annual money-weighted rate of return on investments, net of investment expense, was 11.10% and 12.18%, respectively. The money-weighted rate of return expresses investment performance, net of investment expense, adjusted for the changing amounts actually invested.

#### **Actuarial Methods and Assumptions**

The Department's net OPEB liability at December 31, 2024 was measured as of December 31, 2024, as determined by an actuarial study dated January 1, 2023. The Department's net OPEB liability at December 31, 2023 was measured as of December 31, 2023, as determined by an actuarial study dated January 1, 2023. The measurement date for the total OPEB liability and valuation date for the fiduciary net position were the same.

#### **NOTES TO FINANCIAL STATEMENTS**

#### AS OF AND FOR THE YEARS ENDED DECEMBER 31, 2024 AND 2023

# 5. OTHER POSTEMPLOYMENT BENEFITS (CONTINUED)

### **Actuarial Methods and Assumptions (Continued)**

The measurement of the total OPEB liability for 2024 and 2023 was determined by an independent actuary using the entry age normal cost method. The assumptions used to measure the total OPEB liability included an inflation assumption of 2.50% in 2024 and 2023 and salary increases of 3.00% per year. Healthcare coverage assumptions include acceptance rates which were consistent with elections made by retiring employees in recent years. Mortality assumptions were based on the RP-2014 Mortality Table for Blue Collar Employees projected generationally using scale MP-2016. The forgoing table was set forward one year for females and disabled members. The healthcare cost trend assumptions are based on trend rates that approximate 4.40% in 2024 and 4.50% in 2023.

The projected long-term real rate of return on OPEB plan investments was determined using a building block method, which considers historical performance data and future expectations for each major asset class, while also reflecting current capital market conditions. These best estimate ranges, net of long-term inflation are combined to produce the long-term expected rate of return for 2024 and 2023 were 5.63% and 5.98%, respectively.

The target allocation and best estimate of arithmetic real rates of return for each major asset classes for 2024 and 2023 are summarized in the following table:

	20	24	20	23		
Asset Class	Target Allocation	Long-term Expected Real Rate of Return	Target Allocation	Long-term Expected Real Rate of Return		
Cash	6.00%	0.00%	1.00%	0.00%		
Domestic Equity - Large Cap	31.75%	4.52%	28.75%	4.91%		
Domestic Equity - Small/Mid Cap	6.25%	5.06%	12.25%	5.29%		
International Equities - Developed Markets	4.25%	5.08%	5.00%	5.32%		
International Equities - Emerging Markets	4.50%	5.80%	4.75%	6.13%		
Domestic Fixed Income	47.25%	2.44%	48.25%	2.30%		
International Fixed Income	0.00%	2.13%	0.00%	2.02%		
Real Estate	0.00%	3.73%	0.00%	6.25%		
Alternatives	0.00%	6.09%	0.00%	6.35%		
Totals	100.00%		100.00%			

#### **NOTES TO FINANCIAL STATEMENTS**

#### AS OF AND FOR THE YEARS ENDED DECEMBER 31, 2024 AND 2023

#### 5. OTHER POSTEMPLOYMENT BENEFITS (CONTINUED)

#### **Discount Rate**

The discount rate used to measure the total OPEB liability was 5.62% in 2024 and 5.97% in 2023. The projection of cash flows used to determine the discount rate assumed that future employee and employer contributions will be made at rates equal to the actuarially determined contribution rates. Based on those assumptions, the plan's fiduciary net position was projected to be available to make all projected future benefit payments of current active and inactive plan employees. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total OPEB liability.

# Sensitivity of the Net OPEB Liability to Changes in the Discount Rate

The following presents the Department's net OPEB liability at December 31, 2024 and 2023, calculated using a current discount rate of 5.62% and 5.97%, respectively as well as what it would be if it were calculated using a one percent lower and one percent higher rate.

	2	2024		2023							
	Discount Rate		Net OPEB Liability	Discount Rate	Net OPEB Liability						
1% Decrease	4.62%	\$	1,166,360	4.97%	\$	1,132,910					
Current Rate	5.62%	\$	900,835	5.97%	\$	891,960					
1% Increase	6.62%	\$	682,963	6.97%	\$	693,596					

# Sensitivity of the Net OPEB Liability to Changes in the Healthcare Cost Trend Rate

The following presents the Department's net OPEB liability at December 31, 2024 and 2023, calculated using a current healthcare cost trend rate, developed using the SOA Getzen Model of Long-Run Medical Cost Trends which approximate 4.40% and 4.50%, respectively as well as what it would be if it were calculated using a one percent lower and one percent higher rate.

	20:	24		2023							
	Healthcare Cost Trend Rate		Net OPEB Liability	Healthcare Cost Trend Rate		Net OPEB Liability					
1% Decrease	3.40%	\$	665,978	3.50%	\$	677,226					
Current Rate	4.40%	\$	900,835	4.50%	\$	891,960					
1% Increase	5.40%	\$	1,186,911	5.50%	\$	1,152,367					

# NOTES TO FINANCIAL STATEMENTS

# AS OF AND FOR THE YEARS ENDED DECEMBER 31, 2024 AND 2023

# 5. OTHER POSTEMPLOYMENT BENEFITS (CONTINUED)

# **Changes in Net OPEB Liability**

The following presents the changes in net OPEB liability for the year ended December 31:

Total OPEB Liability           Service cost         \$ 50,711         \$ 50,797           Interest         119,134         102,472           Differences between expected and actual experience         - 113,689           Changes in assumptions         27,235         (273,694)           Benefit payments, including refunds         (67,617)         (59,840)           Net Change in Total Liability         129,463         (66,576)           Total OPEB Liability - Beginning of Year         1,978,153         2,044,729           Total OPEB Liability - End of Year         \$ 2,107,616         \$ 1,978,153           Plan Fiduciary Net Position         \$ 67,617         \$ 59,840           Benefit payments withdrawn from the Trust         (67,617)         (59,840)           Net investment income (loss)         120,588         117,956           Net Change in Fiduciary Net Position         120,588         117,956           Plan Fiduciary Net Position - Beginning of Year         1,086,193         968,237           Plan Fiduciary Net Position - End of Year         \$ 1,206,781         \$ 1,086,193           Net OPEB Liability - Beginning of Year         \$ 891,960         \$ 1,076,492           Net OPEB Liability - End of Year         \$ 900,835         \$ 891,960		2024	2023			
Service cost         \$ 50,711         \$ 50,797           Interest         119,134         102,472           Differences between expected and actual experience         -         113,689           Changes in assumptions         27,235         (273,694)           Benefit payments, including refunds         (67,617)         (59,840)           Net Change in Total Liability         129,463         (66,576)           Total OPEB Liability - Beginning of Year         1,978,153         2,044,729           Total OPEB Liability - End of Year         \$ 2,107,616         \$ 1,978,153           Plan Fiduciary Net Position         Employer contributions to the Trust         \$ 67,617         \$ 59,840           Net investment income (loss)         120,588         117,956           Net Change in Fiduciary Net Position         120,588         117,956           Plan Fiduciary Net Position - Beginning of Year         1,086,193         968,237           Plan Fiduciary Net Position - End of Year         \$ 1,206,781         \$ 1,086,193           Net OPEB Liability - Beginning of Year         \$ 891,960         \$ 1,076,492	Total OPEB Liability					
Differences between expected and actual experience       -       113,689         Changes in assumptions       27,235       (273,694)         Benefit payments, including refunds       (67,617)       (59,840)         Net Change in Total Liability       129,463       (66,576)         Total OPEB Liability - Beginning of Year       1,978,153       2,044,729         Total OPEB Liability - End of Year       \$ 2,107,616       \$ 1,978,153         Plan Fiduciary Net Position       \$ 67,617       \$ 59,840         Benefit payments withdrawn from the Trust       (67,617)       (59,840)         Net investment income (loss)       120,588       117,956         Net Change in Fiduciary Net Position - Beginning of Year       1,086,193       968,237         Plan Fiduciary Net Position - End of Year       \$ 1,206,781       \$ 1,086,193         Net OPEB Liability - Beginning of Year       \$ 891,960       \$ 1,076,492	•	\$ 50,711	\$	50,797		
actual experience         -         113,689           Changes in assumptions         27,235         (273,694)           Benefit payments, including refunds         (67,617)         (59,840)           Net Change in Total Liability         129,463         (66,576)           Total OPEB Liability - Beginning of Year         1,978,153         2,044,729           Total OPEB Liability - End of Year         \$ 2,107,616         \$ 1,978,153           Plan Fiduciary Net Position         Benefit payments withdrawn from the Trust         (67,617)         (59,840)           Net investment income (loss)         120,588         117,956           Net Change in Fiduciary Net Position         120,588         117,956           Plan Fiduciary Net Position - Beginning of Year         1,086,193         968,237           Plan Fiduciary Net Position - End of Year         \$ 1,206,781         \$ 1,086,193           Net OPEB Liability - Beginning of Year         \$ 891,960         \$ 1,076,492		119,134		102,472		
Changes in assumptions         27,235         (273,694)           Benefit payments, including refunds         (67,617)         (59,840)           Net Change in Total Liability         129,463         (66,576)           Total OPEB Liability - Beginning of Year         1,978,153         2,044,729           Total OPEB Liability - End of Year         \$ 2,107,616         \$ 1,978,153           Plan Fiduciary Net Position         \$ 67,617         \$ 59,840           Benefit payments withdrawn from the Trust         (67,617)         (59,840)           Net investment income (loss)         120,588         117,956           Net Change in Fiduciary Net Position         120,588         117,956           Plan Fiduciary Net Position - Beginning of Year         1,086,193         968,237           Plan Fiduciary Net Position - End of Year         \$ 1,206,781         \$ 1,086,193           Net OPEB Liability - Beginning of Year         \$ 891,960         \$ 1,076,492	·			140.000		
Benefit payments, including refunds       (67,617)       (59,840)         Net Change in Total Liability       129,463       (66,576)         Total OPEB Liability - Beginning of Year       1,978,153       2,044,729         Total OPEB Liability - End of Year       \$ 2,107,616       \$ 1,978,153         Plan Fiduciary Net Position       \$ 67,617       \$ 59,840         Benefit payments withdrawn from the Trust       (67,617)       (59,840)         Net investment income (loss)       120,588       117,956         Net Change in Fiduciary Net Position       120,588       117,956         Plan Fiduciary Net Position - Beginning of Year       1,086,193       968,237         Plan Fiduciary Net Position - End of Year       \$ 1,206,781       \$ 1,086,193         Net OPEB Liability - Beginning of Year       \$ 891,960       \$ 1,076,492	·	- 27 225		•		
Net Change in Total Liability       129,463       (66,576)         Total OPEB Liability - Beginning of Year       1,978,153       2,044,729         Total OPEB Liability - End of Year       \$ 2,107,616       \$ 1,978,153         Plan Fiduciary Net Position       \$ 67,617       \$ 59,840         Benefit payments withdrawn from the Trust Net investment income (loss)       (67,617)       (59,840)         Net Change in Fiduciary Net Position       120,588       117,956         Plan Fiduciary Net Position - Beginning of Year       1,086,193       968,237         Plan Fiduciary Net Position - End of Year       \$ 1,206,781       \$ 1,086,193         Net OPEB Liability - Beginning of Year       \$ 891,960       \$ 1,076,492	•	-		,		
Total OPEB Liability - Beginning of Year         1,978,153         2,044,729           Total OPEB Liability - End of Year         \$ 2,107,616         \$ 1,978,153           Plan Fiduciary Net Position         \$ 67,617         \$ 59,840           Benefit payments withdrawn from the Trust Net investment income (loss)         (67,617)         (59,840)           Net Change in Fiduciary Net Position         120,588         117,956           Plan Fiduciary Net Position - Beginning of Year         1,086,193         968,237           Plan Fiduciary Net Position - End of Year         \$ 1,206,781         \$ 1,086,193           Net OPEB Liability - Beginning of Year         \$ 891,960         \$ 1,076,492	benefit payments, including returns	(67,617)		(59,640)		
Total OPEB Liability - End of Year         \$ 2,107,616         \$ 1,978,153           Plan Fiduciary Net Position         \$ 67,617         \$ 59,840           Employer contributions to the Trust         \$ 67,617         \$ 59,840           Benefit payments withdrawn from the Trust         (67,617)         (59,840)           Net investment income (loss)         120,588         117,956           Net Change in Fiduciary Net Position         120,588         117,956           Plan Fiduciary Net Position - Beginning of Year         1,086,193         968,237           Plan Fiduciary Net Position - End of Year         \$ 1,206,781         \$ 1,086,193           Net OPEB Liability - Beginning of Year         \$ 891,960         \$ 1,076,492	Net Change in Total Liability	129,463		(66,576)		
Plan Fiduciary Net Position Employer contributions to the Trust \$ 67,617 \$ 59,840 Benefit payments withdrawn from the Trust (67,617) (59,840) Net investment income (loss) 120,588 117,956  Net Change in Fiduciary Net Position 120,588 117,956  Plan Fiduciary Net Position - Beginning of Year 1,086,193 968,237  Plan Fiduciary Net Position - End of Year \$ 1,206,781 \$ 1,086,193  Net OPEB Liability - Beginning of Year \$ 891,960 \$ 1,076,492	Total OPEB Liability - Beginning of Year	1,978,153		2,044,729		
Employer contributions to the Trust Benefit payments withdrawn from the Trust Net investment income (loss)  Net Change in Fiduciary Net Position Plan Fiduciary Net Position - Beginning of Year  Plan Fiduciary Net Position - End of Year  Net OPEB Liability - Beginning of Year  \$ 67,617 \$ 59,840 (67,617) (59,840)  120,588 117,956  120,588 117,956  1,086,193 968,237  Plan Fiduciary Net Position - End of Year  \$ 1,206,781 \$ 1,086,193  Net OPEB Liability - Beginning of Year  \$ 891,960 \$ 1,076,492	Total OPEB Liability - End of Year	\$ 2,107,616	\$	1,978,153		
Benefit payments withdrawn from the Trust Net investment income (loss)  Net Change in Fiduciary Net Position Plan Fiduciary Net Position - Beginning of Year  Plan Fiduciary Net Position - End of Year  Net OPEB Liability - Beginning of Year  \$ 1,086,193   \$ 1,086,193    \$ 1,086,193    \$ 1,086,193    \$ 1,076,492	Plan Fiduciary Net Position					
Net investment income (loss)120,588117,956Net Change in Fiduciary Net Position120,588117,956Plan Fiduciary Net Position - Beginning of Year1,086,193968,237Plan Fiduciary Net Position - End of Year\$ 1,206,781\$ 1,086,193Net OPEB Liability - Beginning of Year\$ 891,960\$ 1,076,492	_	\$ 67,617	\$	59,840		
Net Change in Fiduciary Net Position120,588117,956Plan Fiduciary Net Position - Beginning of Year1,086,193968,237Plan Fiduciary Net Position - End of Year\$ 1,206,781\$ 1,086,193Net OPEB Liability - Beginning of Year\$ 891,960\$ 1,076,492	Benefit payments withdrawn from the Trust	(67,617)		(59,840)		
Plan Fiduciary Net Position - Beginning of Year1,086,193968,237Plan Fiduciary Net Position - End of Year\$ 1,206,781\$ 1,086,193Net OPEB Liability - Beginning of Year\$ 891,960\$ 1,076,492	Net investment income (loss)	120,588		117,956		
Plan Fiduciary Net Position - End of Year         \$ 1,206,781         \$ 1,086,193           Net OPEB Liability - Beginning of Year         \$ 891,960         \$ 1,076,492	Net Change in Fiduciary Net Position	120,588		117,956		
Net OPEB Liability - Beginning of Year \$891,960 \$1,076,492	Plan Fiduciary Net Position - Beginning of Year	1,086,193		968,237		
<u> </u>	Plan Fiduciary Net Position - End of Year	\$ 1,206,781	\$	1,086,193		
Net OPEB Liability - End of Year         \$ 900,835         \$ 891,960	Net OPEB Liability - Beginning of Year	\$ 891,960	\$	1,076,492		
	Net OPEB Liability - End of Year	\$ 900,835	\$	891,960		

# **NOTES TO FINANCIAL STATEMENTS**

# AS OF AND FOR THE YEARS ENDED DECEMBER 31, 2024 AND 2023

# 5. OTHER POSTEMPLOYMENT BENEFITS (CONTINUED)

# **OPEB Expense, Deferred Outflows and Deferred Inflows**

For the years ended December 31, 2024 and 2023, the Department recognized OPEB expense of \$115,740 and \$152,238, respectively.

The following presents information about the OPEB related deferred outflows and deferred inflows at December 31:

	2024	 2023
DEFERRED OUTFLOWS		
Difference between expected and actual experience	\$ 69,453	\$ 91,571
Changes in assumptions	106,415	156,831
Difference between projected and actual earnings on		
OPEB plan investments	-	27,518
Total Deferred Outflows	\$ 175,868	\$ 275,920
DEFERRED INFLOWS		
Difference between expected and actual experience	\$ (25,875)	\$ (49,918)
Changes in assumptions	(167,200)	(220,447)
Difference between projected and actual earnings on		
OPEB plan investments	(16,486)	-
Total Deferred Inflows	\$ (209,561)	\$ (270,365)

Amounts reported as deferred outflows and deferred inflows related to OPEB will be recognized in the OPEB expense as follows:

2025 2026 2027 2028 2029 Thereafter	\$ 30,445 (3,806) (50,880) (10,197) 745
Total	\$ (33,693)

# SOUTH HADLEY ELECTRIC LIGHT DEPARTMENT NOTES TO FINANCIAL STATEMENTS

#### AS OF AND FOR THE YEARS ENDED DECEMBER 31, 2024 AND 2023

#### 6. NOTES PAYABLE

Notes payable at December 31, 2024 and 2023 consisted of the following:

	2024	2023
Note payable to MMWEC, secured by the revenues of the Department. Payable in monthly installments of \$40,000 plus interest at 2.75% for the first 10 years and at the FHLB amortizing rate plus 2.5% multiplied by a tax-exempt factor of 68.86% for the next 10 years, matures March 2041.	\$ 10,200,000	\$ 10,680,000
Less: current portion	(480,000)	(480,000)
Long-term notes payable	\$ 9,720,000	\$ 10,200,000

Future principal and interest payments on long-term notes payable are as follows:

Years Ending	Principal	Interest	Total				
2025	\$ 480,000	\$ 284,396	\$	764,396			
2026	480,000	271,013		751,013			
2027	480,000	257,629		737,629			
2028	480,000	244,915		724,915			
2029	480,000	230,863		710,863			
2030-2034	2,400,000	954,085		3,354,085			
2035-2039	2,400,000	619,355		3,019,355			
2040-2041	3,000,000	101,296		3,101,296			
Total	\$ 10,200,000	\$ 2,963,552	\$	13,163,552			

Interest maturities are calculated based on 2.75%, the interest rate in effect at December 31, 2024.

#### 7. RATE STABILIZATION RESERVE

The Department established a rate stabilization reserve to mitigate the effects of timing inherent in the operation of rate adjustment charges / credits. The Department added \$705,375 in 2024 and \$1,140,019 in 2023 to the reserve, which decreased recognized revenue. An amount equal to the rate stabilization reserve balance, which was \$2,063,615 and \$1,358,240 at December 31, 2024 and 2023 respectively, is maintained in the Department's operation fund cash.

#### NOTES TO FINANCIAL STATEMENTS

#### AS OF AND FOR THE YEARS ENDED DECEMBER 31, 2024 AND 2023

# 8. COMMITMENTS AND CONTINGENCIES

#### **Massachusetts Municipal Wholesale Electric Company**

The Town of South Hadley, acting through its Light Department, is a participant in certain Projects of the Massachusetts Municipal Wholesale Electric Company (MMWEC).

MMWEC is a public corporation and a political subdivision of the Commonwealth of Massachusetts, created to develop a bulk power supply for its members and other utilities. MMWEC is authorized to construct, own or purchase ownership interests in, and to issue revenue bonds to finance, electric facilities (Projects). MMWEC has acquired ownership interests in electric facilities operated by other entities and also owns and operates its own electric facilities. MMWEC operates the Stony Brook Intermediate Project and the Stony Brook Peaking Project, both fossil-fueled power plants. MMWEC has the Nuclear Mix No 1 Project, Nuclear Project Three, Nuclear Project Four, Nuclear Project Five and Project Six, which comprise an 11.6% ownership interest in the Seabrook Station nuclear generating unit operated by NextEra Energy Seabrook, LLC, and a 4.8% ownership interest in the Millstone Unit 3 nuclear unit, operated by Dominion Nuclear Connecticut, Inc. The operating license for Seabrook Station extends to March 15, 2050. The operating license for the Millstone Unit 3 nuclear unit extends to November 25, 2045.

The Light Department is also a participant in the Northeast Reliability Center (formerly known as Project 2015A), a capacity reliability resource in Peabody, Massachusetts, which began commercial operations effective June 29, 2024.

MMWEC sells all of the capability (Project Capability) of each of its Projects to its Members and other utilities (Project Participants) under Power Sales Agreements (PSAs). The Light Department has entered into PSAs with MMWEC. Under the PSAs the Department is required to make certain payments to MMWEC payable solely from Municipal Light Department revenues. Among other things, the PSAs require each Project Participant to pay its pro rata share of MMWEC's costs related to the Project, which costs include debt service on the revenue bonds issued by MMWEC to finance the Project. In addition, should a Project Participant fail to make any payment when due, other Project Participants of that Project may be required to increase (step-up) their payments and correspondingly their Participant's share of that Project's Project Capability. Project Participants have covenanted to fix, revise, and collect rates at least sufficient to meet their obligations under the PSAs. Each Participant is unconditionally obligated to make payments due to MMWEC whether or not the Project(s) is completed or operating and notwithstanding the suspension or interruption of the output of the Project(s).

Pursuant to the PSAs, the MMWEC Project Participants are liable for their proportionate share of the costs associated with decommissioning the plants, which are being funded through monthly Project billings, as needed. Also, the Millstone and Seabrook Project Participants are liable for their proportionate share of the uninsured costs of a nuclear incident that might be imposed under the Price-Anderson Act (Act). Originally enacted in 1957, the Act has been renewed several times. In July 2005, as part of the Energy Policy Act of 2005, Congress extended the Act until the end of 2025.

#### NOTES TO FINANCIAL STATEMENTS

#### AS OF AND FOR THE YEARS ENDED DECEMBER 31, 2024 AND 2023

# 8. COMMITMENTS AND CONTINGENCIES (CONTINUED)

# **Massachusetts Municipal Wholesale Electric Company (Continued)**

MMWEC is involved in various legal actions. In the opinion of management, the outcome of such litigation or claims will not have a material adverse effect on the financial position of the company.

Total capital expenditures and annual capacity, fuel, and transmission costs (which include debt service, operations and maintenance, and decommissioning expenses as discussed above), and the amount of required debt service payments (if applicable) under the PSAs, associated with the Department's Project Capability of the Projects in which it participates for the years ended December 31, 2024 and 2023 are as follows:

			otal Capital xpenditures		•	city, Fuel and sion Costs				
Projects	Share	2024			2024	2023				
Nuclear Project No. 3 - Millstone	18.01%	\$	28,295,485	\$	2,467,916	\$	2,043,621			
Nuclear Project No. 4 - Seabrook	7.40%		22,964,233		1,016,500		940,081			
Nuclear Project No. 5 - Seabrook	1.88%		1,574,164		66,610		61,722			
Northeast Reliability Center	10.91%		9,055,865		973,778		246,724			
		\$	61,889,747	\$	4,524,804	\$	3,292,148			

Years Ending	E Reliability Center ebt Service
2025	\$ 466,490
2026	465,995
2027	465,893
2028	465,303
2029	464,779
2030-2034	2,320,322
2035-2039	2,321,878
2040-2044	2,314,702
2045-2049	2,308,619
2050-2051	920,953
TOTAL	\$ 12,514,934

#### **Claims and Judgements**

From time to time, the Department is party to various pending claims and legal proceedings. Although the outcome of such matters cannot be forecasted with certainty, it is the opinion of management and the Department's legal counsel that the likelihood is remote that any such claim or proceeding will have a materially adverse effect on the Department's financial position or results of operations.

#### **NOTES TO FINANCIAL STATEMENTS**

#### AS OF AND FOR THE YEARS ENDED DECEMBER 31, 2024 AND 2023

#### 9. CONCENTRATIONS

### **Source of Labor Supply**

Forty percent of the Department's labor force is covered under a collective bargaining agreement between the South Hadley Electric Light Department and the International Brotherhood of Electrical Workers Local Union 455. The agreement expires June 30, 2027.

### **Major Customer**

The Department had one customer whose revenue individually represented 10% of the total revenue in 2024. Amounts due from this customer at December 31, 2024 was \$1,226.

#### 10. RISK MANAGEMENT

The Department is exposed to various risks of loss related to torts, theft of, damage to, and destruction of assets, errors and omissions, and natural disasters, for which the Department carries commercial insurance. There were no significant reductions in insurance coverage from the previous year. There were no settlements in excess of coverage in 2024, 2023, and 2022.

Pursuant to the Global Warmings Solutions Act, in 2020, the Commonwealth of Massachusetts established a 2050 statewide limit for greenhouse gas emissions of net zero. The Department continues to monitor changes in the legislation and the potential impact to operations.

#### 11. RELATED PARTY TRANSACTIONS

The Department provides electric and telecommunications services to the Town. Total sales to the Town for the years ended December 31, 2024 and 2023 were \$811,468 and \$780,431, respectively. Amounts due from the Town related to sales included in accounts receivable at December 31, 2024 and 2023 were \$6,056 and \$4,896, respectively.

The Department reimburses the Town for the cost of employee health and life insurance and for the estimated cost of administrative and other services rendered by the Town. The cost of employee health and life insurance is reflected as an administrative expense and the estimated cost of administrative services is reflected as a Transfer to Town. Amounts due to the Town related to reimbursements included in accounts payable at December 31, 2024 and 2023 were \$5,565 and \$5,205, respectively.

#### 12. SUBSEQUENT EVENTS

Management has evaluated subsequent events through June 26, 2025, the date of which the financial statements were available to be issued.

# **REQUIRED SUPPLEMENTARY INFORMATION (Unaudited)**

# AS OF AND FOR THE YEARS ENDED DECEMBER 31, 2024 AND 2023

#### **RETIREMENT PLAN**

### Schedule of Changes in Net Pension Liability and Related Ratios

Changes in assumptions – As part of the January 1, 2024 valuation, the discount rate was changed from 6.90% to 6.80%.

# **Schedule of Proportionate Share of Net Pension Liability**

The following schedules present the multi-year trend information regarding the Department's proportionate share of the Hampshire County Retirement System's net pension liability for the years ending December 31:

	2024	2023	2022	2021	2020	2019	2018	2017	2016	2015	
Proportion of net pension liability for the most recent measurement date	2.8919%	2.7406%	2.5530%	2.4299%	2.3916%	2.0822%	2.0416%	2.3129%	1.8110%	1.5959%	
Proportionate share of net pension liability for the most recent measurement rate	\$ 5,299,754	\$ 5,488,551	\$ 3,197,824	\$ 4,325,890	\$ 4,777,168	\$ 4,490,427	\$ 3,741,794	\$ 4,058,779	\$ 3,761,021	\$ 2,976,687	
Covered payroll for the most recent measurement date	\$ 2,951,331	\$ 2,651,966	\$ 2,310,478	\$ 2,131,511	\$ 2,043,090	\$ 1,753,088	\$ 1,546,557	\$ 1,457,146	\$ 1,465,393	\$ 1,274,741	
Proportionate share of net pension liability (asset) as a percentage of covered payroll	179.57%	206.96%	138.41%	202.95%	233.82%	256.14%	241.94%	278.54%	256.66%	233.51%	
Plan fiduciary net position as a percentage of the total pension liability	72.12%	68.08%	79.19%	69.34%	64.25%	58.89%	63.15%	55.61%	55.29%	58.08%	

# REQUIRED SUPPLEMENTARY INFORMATION (Unaudited)

# AS OF AND FOR THE YEARS ENDED DECEMBER 31, 2024 AND 2023

# RETIREMENT PLAN (CONTINUED)

<u>Schedule of Employer Contributions to the Pension Plan</u>
The following schedules present the multi-year trend information regarding employer contributions to the plan for the years ending December 31:

	20	24	2023 2022		2021 2020		2019 2018		2017		2016		2015				
Actuarially determined contribution	\$ 94	45,888	\$ 850,787	\$	742,462	\$	784,378	\$ 558,770	\$ 463,027	\$	429,738	\$	363,635	\$	337,338	\$	278,338
Contribution in relation to the actuarially determined contribution	94	45,888	850,787		742,462		784,378	558,770	463,027		429,738		363,635		337,338		278,338
Contribution deficiency (excess)	\$	_	\$ -	\$	-	\$	-	\$ 	\$ -	\$	-	\$	-	\$		\$	-
Covered employee payroll	\$ 2,9	51,331	\$ 2,651,966	\$	2,310,478	\$	2,131,511	\$ 2,043,090	\$ 1,753,088	\$	1,546,557	\$	1,457,146	\$	1,465,393	\$	1,274,741
Contribution as a percentage of covered employee payroll	;	32.05%	32.08%		32.13%		36.80%	27.35%	26.41%		27.79%		24.96%		23.02%		21.83%

# **REQUIRED SUPPLEMENTARY INFORMATION (Unaudited)**

# AS OF AND FOR THE YEARS ENDED DECEMBER 31, 2024 AND 2023

#### OTHER POST-EMPLOYMENT BENEFIT PLANS

# **Schedule of Changes in Net OPEB Liability and Related Ratios:**

The following schedules present the multi-year trend information that demonstrates the components of change in the net OPEB liability from year to year, as well as trends in related statistical information. Information is presented related to all periods for which the required data is available. Amounts presented are determined as of the measurement date of December 31:

	2024	2023	2022	2021	2020	2019	2018	2017	2016
Total OPEB Liability									
Service cost	\$ 50,711	\$ 50,797	\$ 47,561	\$ 43,772	\$ 41,792	\$ 40,166	\$ 34,695	\$ 30,944	\$ 30,942
Interest	119,134	102,472	102,459	93,233	90,622	72,368	68,019	67,503	71,255
Differences between expected and actual experience	_	113,689	(39,937)	(49,487)	(30,795)	133,260	_	(120,349)	_
Changes in assumptions	27,235	(273,694)	60,607	301,162	(00,730)	122,045	47,800	(120,043)	-
Benefit payments, including refunds	(67,617)	(59,840)	(59,256)	(65,193)	(51,401)	(52,567)	(61,941)	(58,106)	(45,495)
Net Change in Total Liability	129,463	(66,576)	111,434	323,487	50,218	315,272	88,573	(80,008)	56,702
Total OPEB Liability - Beginning of Year	1,978,153	2,044,729	1,933,295	1,609,808	1,559,590	1,244,318	1,155,745	1,235,753	1,179,051
Total OPEB Liability - End of Year	\$ 2,107,616	\$ 1,978,153	\$ 2,044,729	\$ 1,933,295	\$ 1,609,808	\$ 1,559,590	\$ 1,244,318	\$ 1,155,745	\$ 1,235,753
Plan Fiduciary Net Position									
Employer contributions to the Trust	\$ 67,617	\$ 59,840	\$ 59,256	\$ 65,193	\$ 51,401	\$ 52,567	\$ 61,941	\$ 58,106	\$ 45,495
Benefit payments withdrawn from the Trust	(67,617)	(59,840)	(59,256)	(65,193)	(51,401)	(52,567)	(61,941)	(58,106)	(45,495)
Net investment income (loss)	120,588	117,956	(156,474)	130,268	117,524	143,406	(31,929)	99,231	50,403
Net Change in Fiduciary Net Position	120,588	117,956	(156,474)	130,268	117,524	143,406	(31,929)	99,231	50,403
Plan Fiduciary Net Position - Beginning of Year	1,086,193	968,237	1,124,711	994,443	876,919	733,513	765,442	666,211	615,808
Plan Fiduciary Net Position - End of Year	\$ 1,206,781	\$ 1,086,193	\$ 968,237	\$ 1,124,711	\$ 994,443	\$ 876,919	\$ 733,513	\$ 765,442	\$ 666,211
Net OPEB Liability - Beginning of Year	\$ 891,960	\$ 1,076,492	\$ 808,584	\$ 615,365	\$ 682,671	\$ 510,805	\$ 390,303	\$ 569,542	\$ 563,243
Net OPEB Liability - End of Year	\$ 900,835	\$ 891,960	\$ 1,076,492	\$ 808,584	\$ 615,365	\$ 682,671	\$ 510,805	\$ 390,303	\$ 569,542

# REQUIRED SUPPLEMENTARY INFORMATION (Unaudited)

# AS OF AND FOR THE YEARS ENDED DECEMBER 31, 2024 AND 2023

# OTHER POST-EMPLOYMENT BENEFIT PLANS (Continued)

# Schedule of Changes in Net OPEB Liability and Related Ratios (continued):

	2024	2023	2022	2021	2020	2019	2018	2017	2016
Plan Fiduciary Net Position as a Percentage of									
Total OPEB Liability	57.26%	54.91%	47.35%	58.18%	61.77%	56.23%	58.95%	66.23%	53.91%
Covered Employee Payroll	\$ 3,039,871	\$ 2,951,331	\$ 2,651,966	\$ 2,310,478	\$ 2,131,511	\$ 2,043,090	\$ 1,753,088	\$ 1,546,557	\$ 1,457,146
Net OPEB Liability as a Percentage of Covered									
Employee Payroll	29.63%	30.22%	40.59%	35.00%	28.87%	33.41%	29.14%	25.24%	39.09%
Annual Money Weighted Rate of Return on OPEB									
Plan Investments	11.10%	12.18%	13.91%	13.10%	13.40%	19.55%	-4.17%	14.89%	8.18%

Changes in assumptions – As part of the December 31, 2024 valuation, the discount rate was changed from 5.97% to 5.62% and the long-term expected rate of return was changed from 5.98% to 5.63%. As part of the December 31, 2023 valuation, the discount rate was changed from 4.96% to 5.97% and the long-term expected rate of return was changed from 5.00% to 5.98%.

# **Schedule of Employer Contributions to the OPEB Plan**

The following schedules present the multi-year trend information regarding employer contributions to the plan for the years ending December 31:

	 2024	2023	 2022	 2021	 2020	 2019	 2018	_	2017	 2016
Actuarially determined contribution	\$ 92,928	\$ 94,365	\$ 94,101	\$ 80,006	\$ 71,081	\$ 85,817	\$ 70,956	\$	61,730	\$ 45,495
Contribution in relation to the actuarially determined contribution	67,617	59,840	59,256	65,193	51,401	52,567	61,941		58,106	45,495
Contribution deficiency (excess)	\$ 25,311	\$ 34,525	\$ 34,845	\$ 14,813	\$ 19,680	\$ 33,250	\$ 9,015	\$	3,624	\$ -
Covered-employee payroll	\$ 3,039,871	\$ 2,951,331	\$ 2,651,966	\$ 2,310,478	\$ 2,131,511	\$ 2,043,090	\$ 1,753,088	\$	1,546,557	\$ 1,457,146
Contribution as a percentage of covered employee payroll	2.22%	2.03%	2.23%	2.82%	2.41%	2.57%	3.53%		3.76%	3.12%

# **OTHER INFORMATION (Unaudited)**

# **SCHEDULE OF OPERATING EXPENSES**

# FOR THE YEARS ENDED DECEMBER 31, 2024 AND 2023

	2024	2023
OPERATING EXPENSES		
Cost of Power Sold		
Purchased power	\$ 7,164,086	\$ 6,734,236
Transmission expense	2,945,886	2,777,236
Supplies and expense	417,155	446,293
Total Cost of Power Sold	10,527,127	9,957,765
Distribution Expense		
Salaries and wages	894,848	779,701
Supplies and expense	746,215	698,274
Total Distribution Expense	1,641,063	1,477,975
Customer Accounts Expense		
Salaries and wages	307,559	371,436
Supplies and expense	367,064	306,714
Total Customer Accounts Expense	674,623	678,150
General and Administrative Expense		
Salaries and wages	1,699,298	1,376,579
Supplies and expense	2,483,722	2,483,888
Pension and benefits	1,169,189	1,180,853
Insurance	179,404	180,630
Legal and consulting	98,612	100,267
Total General and Administrative Expense	5,630,225	5,322,217
Depreciation Expense		
Distribution and general plant	1,536,988	1,415,444
TOTAL OPERATING EXPENSES	\$ 20,010,026	\$ 18,851,551

See Independent Auditors' Report.